

City of Plano
RFP No. 2020-0282-AC
RFP for Backflow Test Records Management System
Proposal Recap

<u>Proposal Opening Date/Time:</u>	June 30, 2020 at 2:00 p.m. (CT)
<u>Number of Vendors Notified:</u>	610
<u>Total Number of Proposals Submitted:</u>	4
<u>Vendors Submitting "No Bids":</u>	6
<u>Vendors Considered Non-Responsive:</u>	0
<u>Number of Responsive Proposals:</u>	4

The following Evaluation Criteria was used in determining the best value award recommendation:

Criterion	WEIGHT
Service Provider hosted and managed solution	Pass / Fail
Quality of Proposal (Sections IV, V, VI, VII)	10%
Solution (Section III)	35%
Work History and Company Information (Sections I and II)	15%
Cost (Section VIII)	40%
Total	100%

Stage one:

VENDOR	RANK	% Charged on Annual Revenue
SwiftComply, Inc.	1	28%
Backflow Solutions, Inc. (BSI Online)	2	40%
SC Tracking Solutions, Inc.	3	29%
EcosConnect, LLC	4	33%

Stage two:

SHORTLIST	RANKING	% Charged on Annual Revenue
SwiftComply, Inc.	1	28%
Backflow Solutions, Inc. (BSI Online)	2	40%

SHORTLIST AFTER PRESENTATIONS	RANKING	% Charged on Annual Revenue
Backflow Solutions, Inc. (BSI Online)	1	40%
SwiftComply, Inc.	2	28%

RECOMMENDED VENDOR after BAFO	% Charged on Annual Revenue
Backflow Solutions, Inc. (BSI Online)	32%