City of Plano

RFP No. 2020-0283-B RFP for Public Works Cameras Proposal Recap

Proposal Opening Date/Time: September 15, 2020 at 2:00 p.m. (CT)

Number of Vendors Notified: 551

Total Number of Proposals Submitted: 6

Vendors Submitting "No Bids": 17

Vendors Considered Non-Responsive: 3

Number of Responsive Proposals: 3

The following Evaluation Criteria was used in determining the best value award recommendation:

CRITERIA	WEIGHT
Site Visit Attendance (Section 22)	Pass / Fail
Bid Bond (Section 17)	Pass / Fail
Only the latest/new Axis Cameras are used in the solution (Section 6)	Pass / Fail
The offeror or offeror's subcontractor(s) are Panduit Certified Installers (Section 6)	Pass / Fail
Work History / Company Overview (Section II)	10 Points Possible
Work History - Company Information & Experience	5 Points
Knowledge & Skills of Key Personnel	5 Points
Quality of Proposed Solution (Section III)	20 Points Possible
Statement of Work	15 Points
Vendor Response Matrix	5 Points
Solution Delivery (Section IV, V, VI)	10 Points Possible
Warranty and Service Level Metrics	5 Points
Solutions Delivery Plan	5 Points
Documentation (Section VII)	5 Points Possible
References-Past Performance (Section II)	5 Points Possible
Cost (Section VIII)	50 Points Possible
Total	100 Points Possible

Stage 1 Combined Scores:

VENDOR	SCORE	RANK	PROPOSED COST
Facility Solutions Group, Inc.	78.74	1	\$227,935.98
Securadyne Systems Intermediate,	76.92	2	\$210,380.00
Inc. dba Allied Universal Technology			
Services			

ADT	ADT	72.00	3	\$173,566.24
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Stage 2:

SHORTLIST	SCORE AFTER PRESENTATION	RANKING	PROPOSED COST
Facility Solutions Group, Inc.	79.32	1	\$227,935.98
Securadyne Systems Intermediate, Inc. dba Allied Universal Technology Services	76.92	2	\$210,380.00

RECOMMENDED VENDOR after BAFO and 4 additional Cameras	PROPOSED COST
Facility Solutions Group, Inc.	\$229,364.00