

City of Plano
2023-0266-B
Utility Billing RFP Consultant Services
RFP Recap

Opening Date/Time:	June 15, 2023 at 2 PM
Vendors Notified:	1237
"No Bid"s Submitted:	4
Offers Submitted:	16

The following evaluation criteria were used to determine the best value award recommendation.

CRITERION	WEIGHT
Experience	40%
Approach and Methodology	35%
Cost	25%
Total	100%

Submitted Proposals		
Offeror	Score Max 75 points	Rank
Avero Advisors, LLC	24.20	14
Berry, Dunn, McNeil & Parker, LLC	55.00	5
Brio Consulting, LLC	43.40	7
E Source	65.00	1
EMA, Inc.	49.00	6
Plante & Moran, PLLC	56.60	4
Raftelis Financial Consultants, Inc.	59.00	3
Ready Kilo	16.20	16
Sciens Consulting (Sciens LLC)	36.80	11
Sendero Consulting Services, L.P.	29.83	12
Slalom, LLC	21.80	15
SoftResources	38.40	9
TMG Consulting, Inc.	61.40	2
Util-Assist Inc.	28.20	13
West Monroe Partners	38.00	10
Whitlock Consulting Group	42.40	8

Shortlist Scores After Reference Check and Presentations

Offeror	Score Max 100 points	Rank	Cost for Phases I and II
Berry, Dunn, McNeil & Parker, LLC	72.2	3	\$ 141,600
E Source	75.96	2	\$ 265,000
Plante & Moran, PLLC	63.94	5	\$ 230,700
Raftelis Financial Consultants, Inc.	86.21	1	\$ 245,713
TMG Consulting, Inc.	71.77	4	\$ 311,220

Best and Final Offer

Recommended Offeror	Cost including estimate for Phase III*
Raftelis Financial Consultants, Inc.	\$ 997,292

* Phase III includes services for implementation of chosen software solution after the subsequent RFP, as well as post-go-live support.