

City of Plano
2024-0438-AC
Utility Billing RFP Consultant Services
RFP Recap

| | |
|----------------------|---------------|
| Opening Date/Time: | 8/21/2024 2PM |
| Vendors Notified: | 941 |
| "No Bid"s Submitted: | 5 |
| Offers Submitted: | 16 |

The following evaluation criteria were used to determine the best value award recommendation.

| CRITERION | POINTS (Max 200) |
|----------------------------------|------------------|
| Functional Fit | 25 |
| Technical Fit | 40 |
| Non-Functional Requirements | 20 |
| Method of Approach | 15 |
| Scripted Scenario Demonstrations | 50 |
| Site Visits and Reference Checks | 30 |
| Cost | 20 |

| Technical Proposal Scores | | |
|----------------------------|-----------------|------|
| Offeror | Score (Max 100) | Rank |
| SpryPoint Services, Inc. | 94.17 | 1 |
| Itineris NA, Inc. | 93.90 | 2 |
| ESC Partners | 88.66 | 3 |
| TMG Consulting, Inc. | 88.06 | 4 |
| VertexOne | 85.50 | 5 |
| Triniti Consulting LLC | 79.03 | 6 |
| www.hansencx.com | 78.55 | 7 |
| Advanced Utility System | 75.16 | 8 |
| Systems & Software | 73.73 | 9 |
| Cognitus Consulting LLC | 70.16 | 10 |
| Utility Solutions Partners | 67.51 | 11 |
| 273086552 | 60.21 | 12 |
| RosTech Inc. | 52.59 | 13 |

Shortlist Scores After Cost, Reference Checks, and Presentations

| Offeror | Score | Rank | 5-Year Cost |
|--------------------------|----------------|------|-----------------|
| | Max 200 points | | |
| SpryPoint Services, Inc. | 186.37 | 1 | \$ 4,179,603.08 |
| ESC Partners | 149.026 | 2 | \$ 7,554,576.00 |
| Itineris NA, Inc. | 135.066 | 3 | \$ 5,548,132.90 |
| TMG Consulting | 130.484 | 4 | \$ 5,638,859.55 |

Best and Final Offer

| Recommended Offeror | 5-Year Cost |
|--------------------------|-----------------|
| SpryPoint Services, Inc. | \$ 4,121,757.94 |