Commercial Solid Waste Contract

Request for Proposals 2016-0403-C

- Posted August 19, 2016
- Closed September 30, 2016
- Best Value to the City of Plano

Evaluation Criteria

Experience and Qualifications – 20%

Customer Service Response – 20%

Transition Plans – 10%

Revenue – 50%

Results

- Three proposals received to the City
  - Community Waste Disposal
  - Progressive Waste Solutions
  - Republic Services
- Republic Services provided the best value to the City of Plano

Contract Details

- Ten (10) year initial term
- Two (2) optional five (5) year renewals
- Revenue Generation
  - Consolidation of payments to include:
    - Fixed annual payment of $950,000
    - 7.5% of gross revenue
  - Estimated to generate $2,187,500 annually

Customer Service

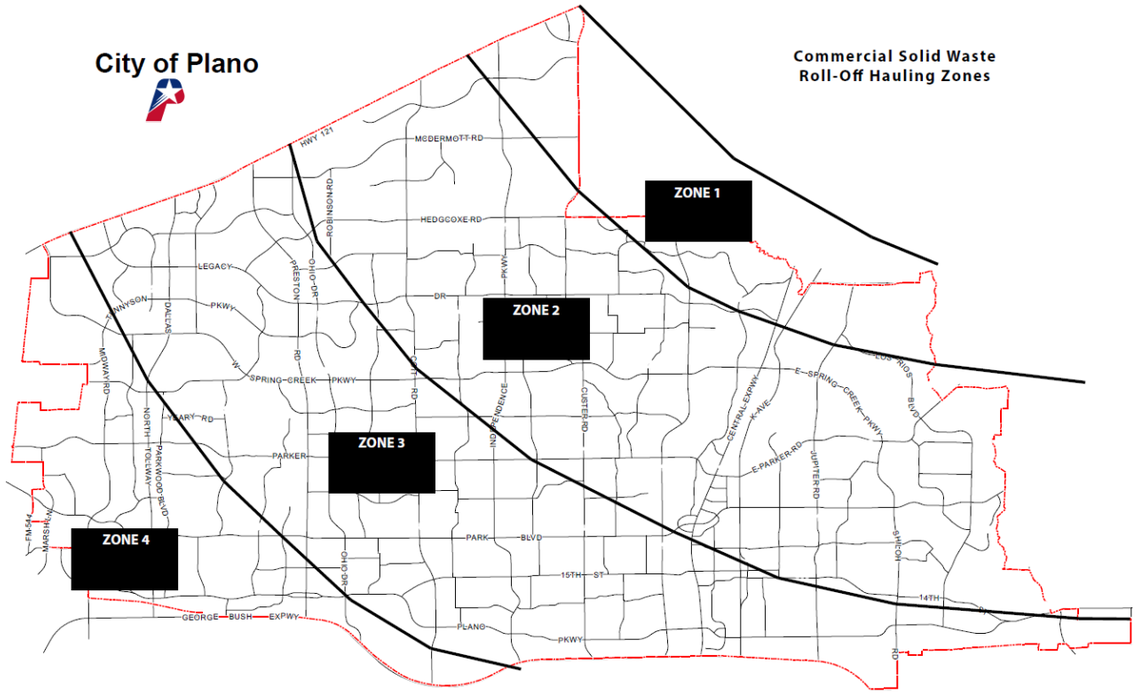
- My Resource application
  - Allows customers to access accounts, pay bills, and schedule services
- Trained Call Centers
  - Information specific to the Plano market is accessed by Customer Service Representatives

Escalation of Rates and Revenue

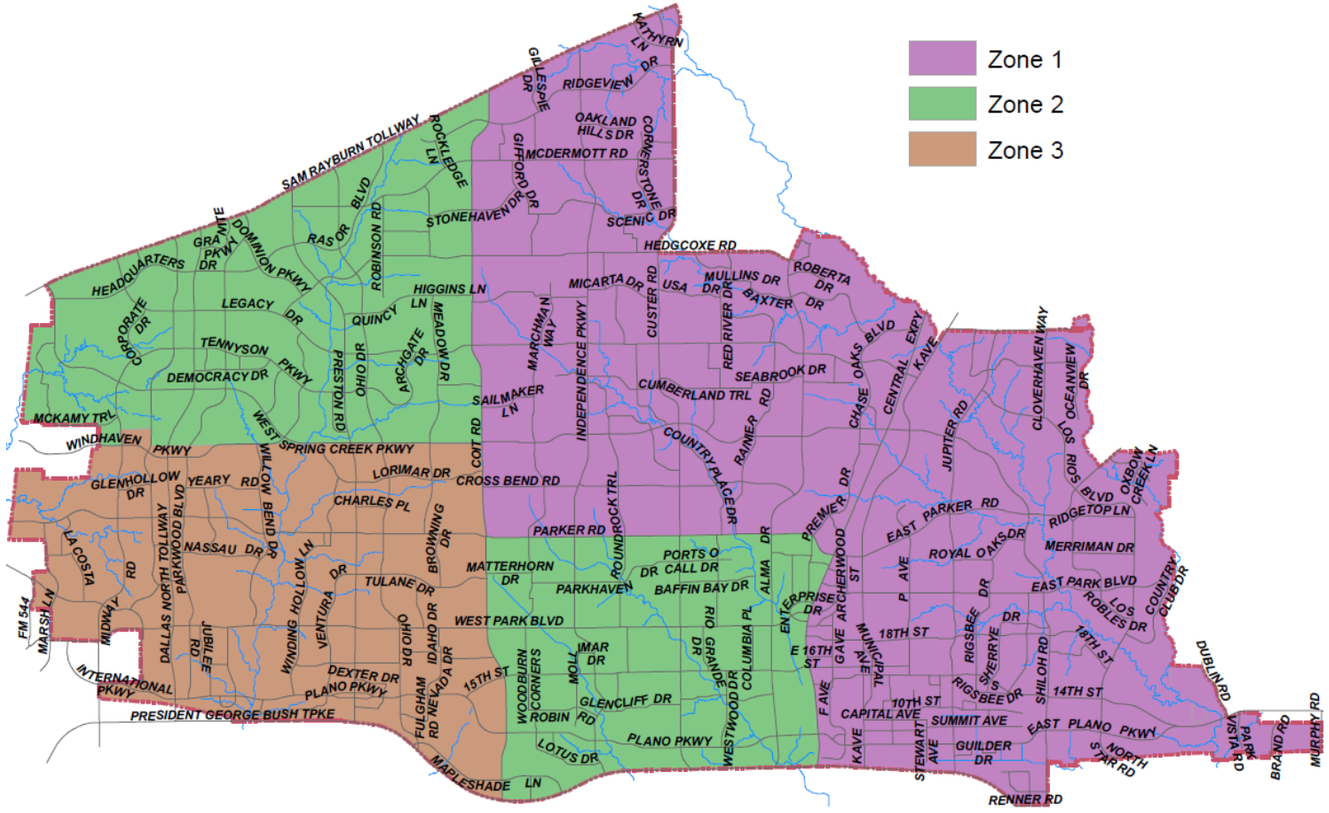
- CPI-W; Water, Sewer, Trash
  - Years 1 and 2 are pre-set in the contract
    - Frontload rates increase an average of 5.75%
    - Rolloff rates increase an average of 18.63%
  - Capped at 3% for years 3-5
  - Capped at 4% for years 6-10

Rate Maps

2007-2017



2017-2027



City of Excellence

Questions