# CITY OF PLANO
## COMPREHENSIVE MONTHLY
# FINANCIAL REPORT

September, 2017







Plano
*City of Excellence*

# ABOUT THIS REPORT

The City of Plano Finance Department is dedicated to excellence in local government, comprehensive fiscal management, compliance and reporting. The Comprehensive Monthly Financial Report (CMFR) is a unique document, directed at providing our audience (internal and external users), with the general awareness of the City's financial positions and economic activity.

This report is comprised of four sections:

A. The **Financial Analysis** reports the performance of the major operating funds of the City. Narrative disclosures are used to highlight any significant changes or fluctuations.

B. The **Financial Summary** provides comparative data for major revenue sources and expenditure items.

C. The **Economic Analysis** section contains a summary of the key economic indicators and an in-depth review with graphic illustrations.

D. The **Investment Report** provides a description of investment activity during the month and a summary of interest earnings.

We would like to acknowledge those responsible for this report: Natalie Chavez for the Financial Analysis and Summary, Amy Anderson for the Economic Analysis, and Myra Conklin for the Investment Report.

The CMFR is intended to provide our audience with a timely, unique, and informative document. Please provide us with any comments or suggestions you may have and should you desire additional information, feel free to contact my office.

Denise Tacke

Denise Tacke
Director of Finance
P.O. Box 860358
Plano, TX 75006-0358
972-941-7135

# SECTION A

## FINANCIAL ANALYSIS

### City of Plano
### Comprehensive Monthly Financial Report

This report is designed for internal use and does not include all the funds and accounts included in the City of Plano's operations. For a complete report, refer to the City of Plano Comprehensive Annual Financial Report, available on the City of Plano's website and through the City's Finance Department.

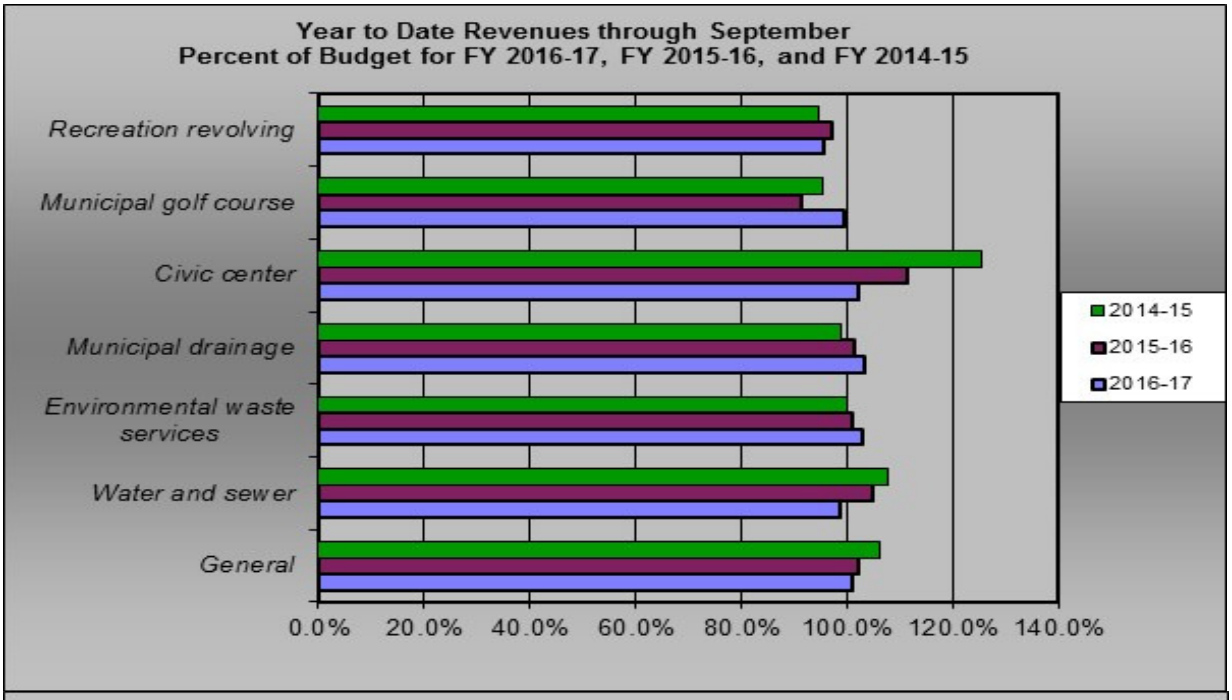
# REPORT NOTES SEPTEMBER 2017

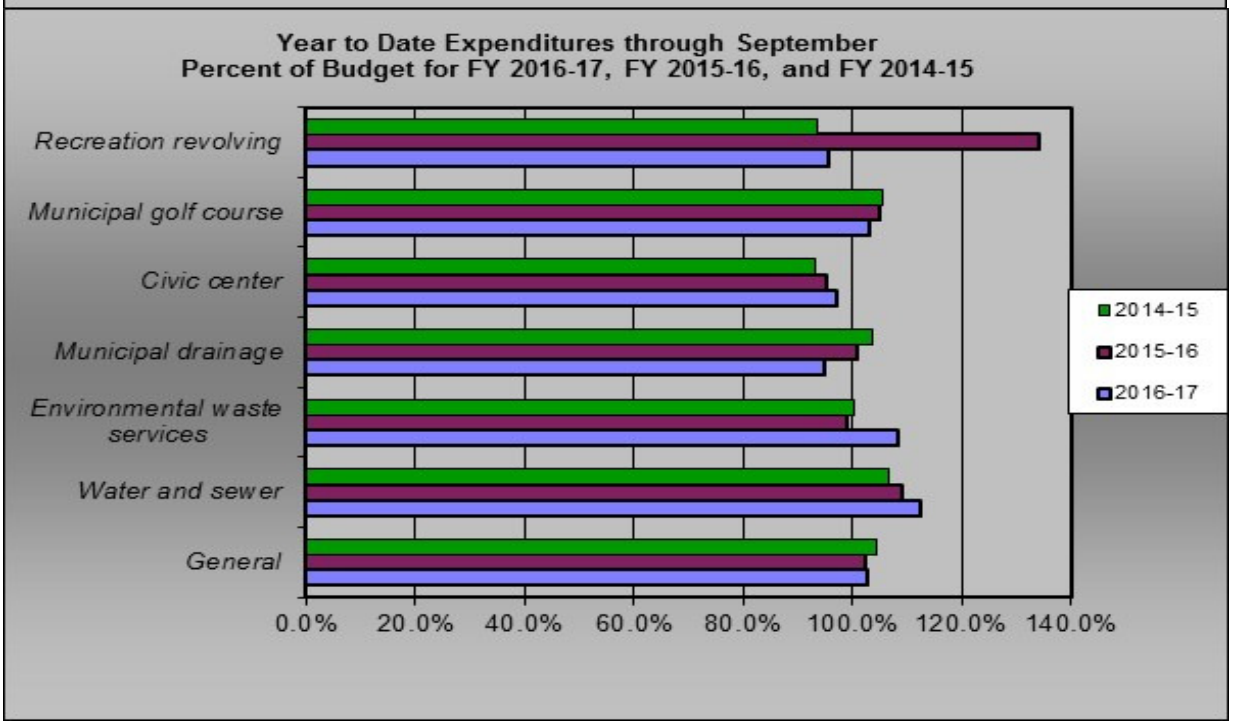
The information represented in this report provides a summary of the General Fund and Enterprise Funds revenues and expenses which offers readers an overview of the City of Plano's finances.

This section compares year to date activity in the current fiscal year to the same time period in prior year. Please note that ending fund balances are subject to final audit adjustments.

The graphs below represent year to date revenues and expenses as a percent of the proposed budget comparing the current and prior fiscal years.

## HIGHLIGHTS OF FUND VARIANCES



# REPORT NOTES CONTINUED
# SEPTEMBER 2017

## FINANCIAL HIGHLIGHTS
## GENERAL FUND VARIANCES
## REVENUES

### Taxes

- Sales tax revenue increased from the prior year by $5,182,979. Large gains were reported by multiple industries including professional, scientific, and technical services; retail trade; and wholesale trade.
- Ad valorem tax revenue increased $9,586,688 in the current year. The change is 81% in existing property value increase and 19% new growth.

### Franchise Fee Revenue

- Telephone franchise fees have increased $474,479 primarily due to reconciliation of accounts from the previous provider.
- Gas franchise fees are lower by $204,197 due to a decline in usage as a result of more favorable weather.
- CATV revenues decreased $473,021 due to a change in corporate providers, impacting sales, as well as a decline in cable users.

### Licenses and Permits

- Building permit revenue decreased $2,757,229 due to higher valued permits issued for corporations relocating to Plano in the prior year.

### Fees and Other Revenue

- Engineering inspection fees increased $144,826 primarily due to increased development in the current year.
- The Parks and Recreational department's revenues increased $158,939 due to timing of payments for lighting during field use, coupled with various fee increases in the current year budget.

### Miscellaneous Revenue

- Insurance and damage receipts increased in the current year $158,355 primarily due to hail damage to City buildings, equipment, and rolling stock.

## EXPENDITURES

### Personnel Services

- Personnel services costs increased $9,927,585 from the prior year primarily due to a 3% salary increase effective October 3, 2016. In addition, personnel increased, mostly Public Safety related, who began employment in January 2017.

### Materials and Supplies

- Publication expenditures and encumbrances for the libraries decreased $233,619 due to a reduction in purchases in the current year for the City's e-book collection and the cancelation of multiple databases.
- Wearing apparel expenditures and encumbrances for the Police Department increased $133,560 primarily due to the hiring of 29 additional personnel and change in employee assignments.
- Wearing apparel costs for the Fire Department for uniforms are higher by $146,535 in the current year due to 31 new positions.
- Prior year expenditures of $196,859 primarily relate to furniture for the new Neighborhood

Services Office location, which relocated to 7501-A Independence Parkway in May 2016.

- The $495,690 increase in minor apparatus for the Police Department is primarily the result of data and mobile radios for 10 new Police Tahoes, as well as 35 portable radios for new officers.
- Minor apparatus expenditures and encumbrances for the Fire Department increased $148,379 primarily due to purchases of small tools and equipment to fully stock the reserve engine at Fire Station No. 8 and new fire apparatus at Fire Station No. 2.
- Expenditures and encumbrances related to Jack Carter Pool decreased $202,019 primarily due to renovations in the prior year.
- Costs associated with construction and relocation of intersections decreased $263,561, as maintenance of traffic signals and signs occurs as needed and varies year-to-year.

**Contractual and Professional and Other**

- Professional services and contracts, such as marketing and various consulting services including those related to city branding research, decreased $217,385. These costs occur on an annual basis and vary from year-to-year.
- Contract costs for the Neighborhood Reinvestment division increased $130,527 as a result of the Great Update Rebate Program. This is the City's home investment incentive program that allows citizens to receive rebates for home improvements. Expenditures occur as needed and vary year-to-year.
- Building Inspection's contractual expenditures increased $135,854 primarily due to plan reviews for new development projects in the City.
- Maintenance agreements for energy management, fire alarm and sprinkler systems installed in additional City facilities increased $152,476 in the current year.
- Contractual expenditures related to community services grants increased $362,355 primarily due to new agencies budgeted in the current.
- As a result of prior year storms, costs associated with debris removal needs have been allocated between Municipal Drainage, Public Works and Streets in the current year budget. Therefore, the Streets Division has $100,000 in encumbrances in the current year to cover debris removal expenses.
- Sub-Equipment Replacement Fund (ERF) charges increased $770,549 for the Police Department due to one-time equipment packages and their corresponding ongoing depreciation costs. The City purchased these equipment packages for ten new Tahoes, a new sedan, a new truck, and replacement of one retained Tahoe.
- Sub-ERF charges for the Fire department increased $129,410 due to large purchases of replacement equipment for new assets, such as the 11th Ambulance in the Reserve Fleet, an Engine at Station 8, a Truck at Station 2, and equipment that has reached its useful life.
- Equipment Replacement Fund (ERF) charges are based on each department's actual purchases from their equipment replacement accounts and may vary from year-to-year depending on the equipment replacement cycles established and when the replacement purchases actually occur. The expenses represent departments paying into their respective depreciation accounts to fund a future replacement. Current year ERF charges are greater by $555,364.
- Municipal Garage expenditures related to the Fire department increased $237,695 due to unexpected maintenance on fire apparatus.
- As a result of an increased Technology Services budget, General Fund expenditures are higher over prior year by $678,640. The General Fund absorbs 80% of the services provided by Technology Services.

# REPORT NOTES CONTINUED
# SEPTEMBER 2017

**Sundry**

- Current year election expenditures of $128,430 primarily relate to the May 6, 2017 general and special elections and the June 10, 2017 runoff election.
- Neighborhood Service's expenditures and encumbrances related to the Neighborhood Vitality and Beautification Grant program increased $121,701 due to a higher volume of grants in the current year.

**Capital Outlay**

- Expenditures related to acquisition of land in the amount of $1,649,969 are for future Police, Fire and Public Works facilities. This one-time expenditure was paid for with excess sales tax collections over the three-year average budget.
- Implements and apparatus charges for the Fire department increased $122,813 due to one-time purchases of capital equipment to stock a newly commissioned fire engine and truck approved in the FY 2016-17 budget.
- Facilities Maintenance installed exhaust capture systems in the equipment bays of Plano's Fire Stations increasing capital expenditures by $643,051 in the current year.
- Prior year expenditures of $128,039 primarily relate to the purchase of a new mower for the Grounds Maintenance Department.

## ENTERPRISE FUND VARIANCES
## WATER AND SEWER

**Revenues**

Water revenues decreased $717,577 due to a decline in consumption in the current year. In the prior year, watering restrictions were lessened resulting in increased consumption. Sewer revenues, which are calculated on averages of the winter quarter period from prior actual usage, increased $3,625,867.

**Expenses**

Personnel services increased $313,634 primarily due to a 3% salary increase effective October 3, 2016. Chemical expenses and encumbrances decreased $174,453 due to the need for dechlorination tablets in the current year. The City continues to flush water from fire hydrants, as needed, in order to keep the water as fresh and safe as possible for consumers. The City uses dechlorination tablets to remove sterilization residuals making the flushed water safe for receiving creeks and streams as required by Federal Law. Maintenance parts and supplies for registers and meter transmitter units for the fixed meter reading network are incurred as needed and have decreased $142,767 compared to prior year. Costs associated with the purchase of water meters for new meter sets and meter change outs, as well as fire hydrant meters, vary from year-to-year and increased $83,214 in the current year. Contractual payments to North Texas Municipal Water District (NTMWD) increased by $9,231,800 in the current year due to a rate increase effective October 1, 2016.

## ENVIRONMENTAL WASTE SERVICES

**Revenues**

Commercial solid waste revenues have increased $185,333 due to an increase in commercial accounts as well as increased commercial tonnage. Commercial solid waste revenues are the City's portion of the waste and disposal fees collected by Republic Services, the City's waste disposal contractor. The City receives 7% of gross receipts collected monthly which includes: revenues for monthly service, rental on roll-off containers, delivery charges, fees for late payment

and additional collections. Republic Services also reimburses the City all costs associated with the commercial disposal of solid waste at other locations. Residential solid waste revenues increased $834,443 over prior year due to an increased number of residential accounts. Recycling revenue increased $317,125 due to higher commodity prices. Compost sales are higher by $85,322 over prior year due to increased commercial and residential sales as a result of promoting services and products online. The rate charged to customers for material drop off decreased, resulting in higher volume and tipping revenue of $85,391 in the current year. The Construction and Demolition (C&D) Recycling Deposit Program directs unreimbursed funds from private development projects into an established escrow account to fund identified future approved programs. Examples of programs include increased diversion of related waste from the landfill, expand recyclable materials and develop sustainability-based programs. Current year receipts of $200,000 and prior year receipts of $110,000 were used to develop Plano's 20 year Solid Waste Plan and C&D Emerging Markets Program.

**Expenses**

Personnel services increased $430,968 primarily due to a 3% salary increase effective October 3, 2016. Compost sales have increased compared to prior year primarily in bulk products. As a result of higher bulk sales, professional services related to temporary labor for bagged sales decreased $194,571. Contractual payments to NTMWD are higher by $495,013 in the current year due to an increase in tonnage. As the result of a new cart maintenance contract, Environmental Waste Services contractual expenses decreased $158,312 in the current year. Equipment Replacement Fund (ERF) charges are based on department's actual purchases from their equipment replacement accounts and may vary year-to-year depending on the equipment replacement cycles established and when the replacement purchases actually occur. The expenditures represent departments paying into their respective depreciation accounts to fund a future replacement. Current year ERF charges are higher by $619,603. Prior year costs of $77,989 and $114,271 primarily relate to upgrades for a compactor system and an automated refuse truck, respectively.

## MUNICIPAL DRAINAGE

**Revenues**

Although the rate for drainage has remained constant compared to prior year, more corporations have moved to Plano increasing municipal drainage charges by $211,914.

**Expenses**

Personnel services decreased $16,256 as the result of reclassification of an Engineer position from the Municipal Drainage fund to the General fund. This decrease is offset by the 3% salary increase effective October 3, 2016. Concrete expenses and encumbrances are lower by $90,600 due to fewer concrete replacement projects in the current year. Expenses and encumbrances related to flood studies occur as needed and vary from year-to-year, and have decreased $42,328 in the current year. As the result of increased main breaks and sidewalk repairs, contracts related to debris removal are higher than the prior year by $78,356

# REPORT NOTES CONTINUED
# SEPTEMBER 2017

## CONVENTION AND TOURISM

**Revenues**

Hotel/Motel tax revenue decreased $217,149 due to timing of payments offsetting the addition of new hotels. Operating revenues have decreased $617,628 due to fewer events booked during Plano Event Center's renovation.

**Expenses**

Personnel services increased $258,912 primarily due to a 3% salary increase effective October 3, 2016. Concession food expenses decreased $72,346 as a result of fewer events booked due to facility renovations. Professional services expenses and encumbrances for media relations, advertising, and website maintenance associated with Visit Plano varies year over year based on current needs and have increased $82,512. Additionally, Visit Plano's contractual costs related to brochures and signs increased $200,811 in the current year due to new projects, moving expenses, and additional sponsorships. Expenses to support the Arts are higher by $99,997 over prior year due to an increase in budget. Community and Cultural Events related contract costs have increased $76,376 due to additional projects and programs in the current year. Current year expenses and encumbrances of $287,643 relate to the new office space for Visit Plano. Current year minor apparatus expenses of $79,444 relate to office furniture purchases. Implements and apparatus expenses and encumbrances of $144,371 relate to Plano Event Center's renovations. Current year software expenses and encumbrances of $87,000 relate to new sales and event scheduling software.

## GOLF COURSE

**Revenues**

Green fee revenue at Pecan Hollow Golf Course increased $129,722 due to more favorable weather conditions in the current year coupled with a fee increase effective October 1, 2016.

**Expenses**

Personnel services increased $4,760 primarily due to a 3% salary increase effective October 3, 2016. Equipment Replacement Fund (ERF) charges are based on department's actual purchases from their equipment replacement accounts and may vary year-to-year depending on the equipment replacement cycles established and when the replacement purchases actually occur. The expenditures represent departments paying into their respective depreciation accounts to fund a future replacement. Current year ERF charges are higher by $38,814.

## RECREATION REVOLVING

**Revenues**

Oak Point Recreation Center revenues decreased $415,765 due to fewer classes offered as a result of facility renovations. Due to the Oak Point renovation, classes have been moved to Liberty Recreation Center and the Aquatic Center increasing revenue at those locations by $46,300 and $76,104, respectively. Tom Muehlenbeck Recreation Center revenues increased $187,148 due to additional programs offered in the current year. Outdoor Adventure Program's revenue increased $21,502 due to higher fees for summer camp coupled with additional classes offered in the current year. As renovations occur at Oak Point Recreation Center, participants are attending classes at the Senior Center resulting in increased revenue of $11,744. Recreation fees for Plano Aerobats and Adapted Programs have increased $26,349 and $19,036, respectively, as more participants have registered in the current year.

# REPORT NOTES CONTINUED
# SEPTEMBER 2017

**Expenses**

Personnel services decreased $109,759 primarily due to temporary closure of Oak Point Recreation Center reducing temporary employee headcount and hours. The decrease is offset by the 3% salary increase effective October 3, 2016. Educational and recreational expenses and encumbrances decreased $24,175 primarily due to the purchase of a movable partition wall for the Oak Point Park Nature and Retreat Center in the prior year. The partition wall is used to allow for additional room availability. Maintenance agreements expenses increased $35,946 primarily due to conversion costs for the Parks and Recreations operating software. Prior year expenses and encumbrances of $1,498,578 primarily relate to the Jack Carter Pool renovation.

# SECTION B

## FINANCIAL SUMMARY

City of Plano
Comprehensive Monthly Financial Report

## MONTHLY FINANCIAL SUMMARY REPORT
## THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017, 2016, AND 2015
## GENERAL FUND

| | Fiscal Year | Annual Budget | Re-estimate | 12 Months Actual | Actual/ Budget |
|---|---|---|---|---|---|
| **REVENUES:** | | | | | |
| **Ad valorem tax** | 2017 | $ 119,687,600 | 120,070,969 | 118,964,901 | 99.1% |
| | 2016 | 110,692,516 | 110,796,325 | 109,378,213 | 98.7% |
| | 2015 | 98,401,884 | 98,154,106 | 96,606,069 | 98.4% |
| **Sales tax** | 2017 | 75,418,120 | 76,478,415 | 81,530,064 | 106.6% |
| | 2016 | 72,673,623 | 72,781,478 | 76,347,085 | 104.9% |
| | 2015 | 65,947,054 | 72,673,623 | 76,829,245 | 105.7% |
| **Other revenue** | 2017 | 74,457,380 | 71,506,134 | 71,135,746 | 99.5% |
| | 2016 | 71,593,746 | 72,994,784 | 74,084,351 | 101.5% |
| | 2015 | 66,626,310 | 68,422,021 | 70,988,311 | 103.8% |
| **TOTAL REVENUE** | 2017 | 269,563,100 | 268,055,518 | 271,630,711 | 101.3% |
| | 2016 | 254,959,885 | 256,572,587 | 259,809,649 | 101.3% |
| | 2015 | 230,975,248 | 239,249,750 | 244,423,625 | 102.2% |
| **EXPENDITURES & ENCUMBRANCES:** | | | | | |
| **Current operating** | 2017 | 265,276,452 | 264,360,515 | 259,451,555 | 98.1% |
| | 2016 | 251,832,833 | 251,633,184 | 245,574,443 | 97.6% |
| | 2015 | 238,264,841 | 237,977,909 | 235,167,258 | 98.8% |
| **Capital outlay** | 2017 | 5,332,983 | 8,619,251 | 7,230,260 | 83.9% |
| | 2016 | 3,178,017 | 3,723,049 | 3,099,812 | 83.3% |
| | 2015 | 1,987,802 | 2,584,027 | 2,420,572 | 93.7% |
| **Total expenditures and encumbrances** | 2017 | 270,609,435 | 272,979,766 | 266,681,815 | 97.7% |
| | 2016 | 255,010,850 | 255,356,233 | 248,674,255 | 97.4% |
| | 2015 | 240,252,643 | 240,561,936 | 237,587,830 | 98.8% |
| **Excess (deficiency) of revenues over (under) expenditures** | 2017 | (1,046,335) | (4,924,248) | 4,948,896 | |
| | 2016 | (50,965) | 1,216,354 | 11,135,394 | |
| | 2015 | (9,277,395) | (1,312,186) | 6,835,795 | |
| **OTHER FINANCING SOURCES (USES)** | | | | | |
| **Transfers in** | 2017 | 10,224,699 | 10,053,299 | 10,060,903 | 100.1% |
| | 2016 | 8,388,680 | 9,021,278 | 9,021,278 | 100.0% |
| | 2015 | 9,158,556 | 8,491,502 | 11,492,917 | 135.3% |
| **Transfers out** | 2017 | (25,300,000) | (25,300,000) | (25,676,520) | 101.5% |
| | 2016 | (24,350,000) | (24,350,000) | (24,688,978) | 101.4% |
| | 2015 | (20,250,000) | (22,750,000) | (22,975,356) | 101.0% |
| **NET CHANGE IN FUND BALANCES** | 2017 | (16,121,636) | (20,170,949) | (10,666,721) | |
| | 2016 | (16,012,285) | (14,112,368) | (4,532,306) | |
| | 2015 | (20,368,839) | (15,570,684) | (4,646,644) | |
| **FUND BALANCES-BEGINNING** | 2017 | | | 54,189,973 | |
| | 2016 | | | 51,604,016 | |
| | 2015 | | | 51,324,818 | |
| **FUND BALANCES-ENDING SEPTEMBER 30** | 2017 | | | 43,523,252 | |
| | 2016 | | | 47,071,710 | |
| | 2015 | | | 46,678,174 | |

**MONTHLY FINANCIAL SUMMARY REPORT**
**THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017, 2016, AND 2015**
**WATER AND SEWER FUND**

| | Fiscal Year | Annual Budget | Re-estimate | 12 Months Actual | Actual/ Budget |
|---|---|---|---|---|---|
| **REVENUES:** | | | | | |
| **Water and sewer revenue** | 2017 | $ 141,983,132 | 143,775,829 | 140,622,934 | 97.8% |
| | 2016 | 131,188,085 | 138,726,969 | 137,700,988 | 99.3% |
| | 2015 | 119,360,339 | 119,231,532 | 128,948,196 | 108.1% |
| **Other fees and service charges** | 2017 | 3,272,612 | 2,727,143 | 2,820,139 | 103.4% |
| | 2016 | 3,152,557 | 3,242,860 | 3,100,259 | 95.6% |
| | 2015 | 3,150,568 | 3,091,431 | 3,088,814 | 99.9% |
| **TOTAL REVENUE** | 2017 | 145,255,744 | 146,502,972 | 143,443,073 | 97.9% |
| | 2016 | 134,340,642 | 141,969,829 | 140,801,247 | 99.2% |
| | 2015 | 122,510,907 | 122,322,963 | 132,037,010 | 107.9% |
| **EXPENSES & ENCUMBRANCES:** | | | | | |
| **Capital outlay** | 2017 | - | 1,000 | 2,889 | 288.9% |
| | 2016 | 18,000 | 18,000 | 17,706 | 98.4% |
| | 2015 | - | 87,260 | 107,968 | 123.7% |
| **Other expenses & encumbrances** | 2017 | 130,862,223 | 130,710,680 | 132,624,936 | 101.5% |
| | 2016 | 120,781,871 | 119,929,698 | 118,910,595 | 99.2% |
| | 2015 | 109,989,019 | 107,460,969 | 104,861,426 | 97.6% |
| **Total expenses and encumbrances** | 2017 | 130,862,223 | 130,711,680 | 132,627,825 | 101.5% |
| | 2016 | 120,799,871 | 119,947,698 | 118,928,301 | 99.2% |
| | 2015 | 109,989,019 | 107,548,229 | 104,969,394 | 97.6% |
| **Excess (deficiency) of revenues over (under) expenses** | 2017 | 14,393,521 | 15,791,292 | 10,815,248 | |
| | 2016 | 13,540,771 | 22,022,131 | 21,872,946 | |
| | 2015 | 12,521,888 | 14,774,734 | 27,067,616 | |
| **TRANSFERS OUT** | 2017 | (24,803,966) | (24,636,592) | (24,636,592) | 100.0% |
| | 2016 | (20,267,277) | (20,099,877) | (20,098,077) | 100.0% |
| | 2015 | (23,732,255) | (21,304,830) | (21,304,830) | 100.0% |
| **CHANGE IN NET ASSETS** | 2017 | (10,410,445) | (8,845,300) | (13,821,344) | |
| | 2016 | (6,726,506) | 1,922,254 | 1,774,869 | |
| | 2015 | (11,210,367) | (6,530,096) | 5,762,786 | |
| **TOTAL NET ASSETS-BEGINNING** | 2017 | | | 376,738,416 | |
| | 2016 | | | 362,550,227 | |
| | 2015 | | | 363,335,057 | |
| **TOTAL NET ASSETS-ENDING SEPTEMBER 30** | 2017 | | | 362,917,072 | |
| | 2016 | | | 364,325,096 | |
| | 2015 | | | 369,097,843 | |

**MONTHLY FINANCIAL SUMMARY REPORT**
**THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017, 2016, AND 2015**
**ENVIRONMENTAL WASTE SERVICES FUND**

| | Fiscal Year | Annual Budget | Re-estimate | 12 Months Actual | Actual/ Budget |
|---|---|---|---|---|---|
| **REVENUES:** | | | | | |
| **Commerical solid waste franchise** | 2017 | $ 8,190,879 | 8,776,657 | 8,685,297 | 99.0% |
| | 2016 | 7,889,197 | 8,125,873 | 8,499,964 | 104.6% |
| | 2015 | 7,202,710 | 7,659,415 | 7,957,587 | 103.9% |
| **Refuse collection revenue** | 2017 | 14,470,192 | 14,572,311 | 14,597,505 | 100.2% |
| | 2016 | 13,762,803 | 13,434,267 | 13,444,490 | 100.1% |
| | 2015 | 13,554,450 | 13,596,816 | 13,478,811 | 99.1% |
| **Other fees and service charges** | 2017 | 3,041,770 | 3,052,598 | 3,206,786 | 105.1% |
| | 2016 | 2,903,842 | 3,050,407 | 2,868,312 | 94.0% |
| | 2015 | 3,444,159 | 2,880,912 | 2,720,826 | 94.4% |
| **TOTAL REVENUE** | 2017 | 25,702,841 | 26,401,566 | 26,489,588 | 100.3% |
| | 2016 | 24,555,842 | 24,610,547 | 24,812,766 | 100.8% |
| | 2015 | 24,201,319 | 24,137,143 | 24,157,224 | 100.1% |
| **EXPENSES & ENCUMBRANCES:** | | | | | |
| **Capital outlay** | 2017 | 579,500 | 1,056,736 | 356,816 | 33.8% |
| | 2016 | 53,000 | 1,253,858 | 932,804 | 74.4% |
| | 2015 | 295,000 | 1,036,784 | 1,595,548 | 153.9% |
| **Other expenses & encumbrances** | 2017 | 26,118,427 | 25,849,482 | 26,510,156 | 102.6% |
| | 2016 | 26,346,235 | 25,401,166 | 25,179,269 | 99.1% |
| | 2015 | 25,189,196 | 24,862,577 | 24,003,104 | 96.5% |
| **Total expenses and encumbrances** | 2017 | 26,697,927 | 26,906,218 | 26,866,972 | 99.9% |
| | 2016 | 26,399,235 | 26,655,024 | 26,112,073 | 98.0% |
| | 2015 | 25,484,196 | 25,899,361 | 25,598,652 | 98.8% |
| **Excess (deficiency) of revenues over (under) expenses** | 2017 | (995,086) | (504,652) | (377,384) | |
| | 2016 | (1,843,393) | (2,044,477) | (1,299,307) | |
| | 2015 | (1,282,877) | (1,762,218) | (1,441,428) | |
| **CHANGE IN NET ASSETS** | 2017 | (995,086) | (504,652) | (377,384) | |
| | 2016 | (1,843,393) | (2,044,477) | (1,299,307) | |
| | 2015 | (1,282,877) | (1,762,218) | (1,441,428) | |
| **TOTAL NET ASSETS-BEGINNING** | 2017 | | | 4,813,947 | |
| | 2016 | | | 5,041,049 | |
| | 2015 | | | 4,446,992 | |
| **TOTAL NET ASSETS-ENDING SEPTEMBER 30** | 2017 | | | 4,436,563 | |
| | 2016 | | | 3,741,742 | |
| | 2015 | | | 3,005,564 | |

**MONTHLY FINANCIAL SUMMARY REPORT**
**THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017, 2016, AND 2015**
**MUNICIPAL DRAINAGE FUND**

| | Fiscal Year | Annual Budget | Re-estimate | 12 Months Actual | Actual/ Budget |
|---|---|---|---|---|---|
| **REVENUES:** | | | | | |
| **Fees and service charges** | 2017 | $ 7,300,951 | 7,433,749 | 7,519,226 | 101.1% |
| | 2016 | 7,204,618 | 7,268,244 | 7,307,311 | 100.5% |
| | 2015 | 7,243,477 | 7,159,870 | 7,144,216 | 99.8% |
| **Miscellaneous revenue** | 2017 | 21,300 | 26,750 | 37,979 | 142.0% |
| | 2016 | 26,000 | 26,000 | 30,133 | 115.9% |
| | 2015 | 13,670 | 26,000 | 31,638 | 121.7% |
| **TOTAL REVENUE** | 2017 | 7,322,251 | 7,460,499 | 7,557,205 | 101.3% |
| | 2016 | 7,230,618 | 7,294,244 | 7,337,444 | 100.6% |
| | 2015 | 7,257,147 | 7,185,870 | 7,175,854 | 99.9% |
| **EXPENSES & ENCUMBRANCES:** | | | | | |
| **Capital outlay** | 2017 | - | - | 245 | - |
| | 2016 | - | 7,000 | 21,550 | 307.9% |
| | 2015 | 58,000 | 102,155 | 12,549 | 12.3% |
| **Other expenses & encumbrances** | 2017 | 3,711,871 | 3,713,722 | 3,504,404 | 94.4% |
| | 2016 | 3,584,355 | 3,790,029 | 3,569,712 | 94.2% |
| | 2015 | 3,377,134 | 3,568,386 | 3,526,044 | 98.8% |
| **Total expenses and encumbrances** | 2017 | 3,711,871 | 3,713,722 | 3,504,649 | 94.4% |
| | 2016 | 3,584,355 | 3,797,029 | 3,591,262 | 94.6% |
| | 2015 | 3,435,134 | 3,670,541 | 3,538,593 | 96.4% |
| **Excess (deficiency) of revenues over (under) expenses** | 2017 | 3,610,380 | 3,746,777 | 4,052,556 | |
| | 2016 | 3,646,263 | 3,497,215 | 3,746,182 | |
| | 2015 | 3,822,013 | 3,515,329 | 3,637,261 | |
| **TRANSFERS OUT** | | | | | |
| **Operating transfers out** | 2017 | (3,447,992) | (3,424,028) | (3,424,028) | 100.0% |
| | 2016 | (3,670,580) | (3,559,159) | (3,559,159) | 100.0% |
| | 2015 | (6,167,227) | (6,098,873) | (6,098,874) | 100.0% |
| **CHANGE IN NET ASSETS** | 2017 | 162,388 | 322,749 | 628,528 | |
| | 2016 | (24,317) | (61,944) | 187,023 | |
| | 2015 | (2,345,214) | (2,583,544) | (2,461,613) | |
| **TOTAL NET ASSETS-BEGINNING** | 2017 | | | 32,625,510 | |
| | 2016 | | | 32,973,789 | |
| | 2015 | | | 35,956,843 | |
| **TOTAL NET ASSETS-ENDING SEPTEMBER 30** | 2017 | | | 33,254,038 | |
| | 2016 | | | 33,160,812 | |
| | 2015 | | | 33,495,230 | |

**MONTHLY FINANCIAL SUMMARY REPORT**
**THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017, 2016, AND 2015**
**NONMAJOR BUSINESS-TYPE FUNDS**

| | Fiscal Year | Annual Budget | Re-estimate | 12 Months Actual | Actual/ Budget |
|---|---|---|---|---|---|
| **REVENUES:** | | | | | |
| **Hotel/motel tax** | 2017 | $ 8,120,066 | 8,300,000 | 8,046,082 | 96.9% |
| | 2016 | 7,903,541 | 7,978,079 | 8,263,231 | 103.6% |
| | 2015 | 6,177,446 | 7,189,035 | 7,342,638 | 102.1% |
| **Other revenue** | 2017 | 6,713,216 | 6,371,401 | 6,872,534 | 107.9% |
| | 2016 | 6,633,326 | 6,243,553 | 7,169,236 | 114.8% |
| | 2015 | 6,403,761 | 6,590,508 | 7,003,179 | 106.3% |
| **TOTAL REVENUE** | 2017 | 14,833,282 | 14,671,401 | 14,918,616 | 101.7% |
| | 2016 | 14,536,867 | 14,221,632 | 15,432,467 | 108.5% |
| | 2015 | 12,581,207 | 13,779,543 | 14,345,817 | 104.1% |
| **EXPENSES & ENCUMBRANCES:** | | | | | |
| **Capital outlay** | 2017 | 317,500 | 667,260 | 477,906 | 71.6% |
| | 2016 | 173,053 | 1,693,053 | 1,691,631 | 99.9% |
| | 2015 | - | 20,000 | 20,000 | 100.0% |
| **Other expenses & encumbrances** | 2017 | 14,427,232 | 15,101,282 | 13,848,054 | 91.7% |
| | 2016 | 13,328,057 | 13,524,736 | 12,674,884 | 93.7% |
| | 2015 | 12,727,597 | 12,289,237 | 11,989,279 | 97.6% |
| **Total expenses and encumbrances** | 2017 | 14,744,732 | 15,768,542 | 14,325,960 | 90.9% |
| | 2016 | 13,501,110 | 15,217,789 | 14,366,515 | 94.4% |
| | 2015 | 12,727,597 | 12,309,237 | 12,009,279 | 97.6% |
| **Excess (deficiency) of Revenues over (under) expenses** | 2017 | 88,550 | (1,097,141) | 592,656 | |
| | 2016 | 1,035,757 | (996,157) | 1,065,952 | |
| | 2015 | (146,390) | 1,470,306 | 2,336,538 | |
| **TRANSFERS OUT:** | | | | | |
| **Operating transfers out** | 2017 | (2,281,464) | (2,273,571) | (2,253,571) | 99.1% |
| | 2016 | (1,843,347) | (1,831,082) | (1,811,082) | 98.9% |
| | 2015 | (645,564) | (705,481) | (685,481) | 97.2% |
| **CHANGE IN NET ASSETS** | 2017 | (2,192,914) | (3,370,712) | (1,660,915) | |
| | 2016 | (807,590) | (2,827,239) | (745,130) | |
| | 2015 | (791,954) | 764,825 | 1,651,057 | |
| **TOTAL NET ASSETS-BEGINNING** | 2017 | | | 12,333,263 | |
| | 2016 | | | 10,997,672 | |
| | 2015 | | | 9,716,721 | |
| **TOTAL NET ASSETS-ENDING SEPTEMBER 30** | 2017 | | | 10,672,348 | |
| | 2016 | | | 10,252,542 | |
| | 2015 | | | 11,367,778 | |

CITY OF PLANO, TEXAS
EQUITY IN TREASURY POOL
SEPTEMBER 2017

| FUND NO. | FUND NAME | CASH | EQUITY IN TREASURY POOL | TOTAL 9/30/2017 | TOTAL 10/1/2016 | TOTAL 9/30/2016 |
|---|---|---|---|---|---|---|
| **GENERAL FUND:** | | | | | | |
| 01 | General | $ 21,073 | 51,190,736 | 51,211,809 | 54,100,882 | 54,100,882 |
| 77 | Payroll | - | 3,107,146 | 3,107,146 | 2,857,710 | 2,857,710 |
| 84 | Rebate | - | 504,695 | 504,695 | 539,743 | 539,743 |
| | | 21,073 | 54,802,577 | 54,823,650 | 57,498,335 | 57,498,335 |
| **DEBT SERVICE FUND:** | | | | | | |
| 03 | G.O. Debt Service | - | 4,435,742 | 4,435,742 | 3,920,571 | 3,920,571 |
| | | - | 4,435,742 | 4,435,742 | 3,920,571 | 3,920,571 |
| **CAPITAL PROJECTS:** | | | | | | |
| 21 | Senior Center Facilities | - | 54,237 | 54,237 | 353,853 | 353,853 |
| 22 | Recreation Center Facilities | - | 278,125 | 278,125 | 154,986 | 154,986 |
| 23 | Street Enhancement | - | 826,535 | 826,535 | 1,105,064 | 1,105,064 |
| 25 | 1991 Police & Courts Facility | - | 647,882 | 647,882 | 687,631 | 687,631 |
| 27 | 1991 Library Facility | - | 774,301 | 774,301 | 948,668 | 948,668 |
| 28 | 1991 Fire Facility | - | 1,827,955 | 1,827,955 | 1,791,510 | 1,791,510 |
| 29 | Technology Improvements | - | 2,185,646 | 2,185,646 | 2,246,325 | 2,246,325 |
| 31 | Municipal Facilities | - | 865,820 | 865,820 | 860,810 | 860,810 |
| 32 | Park Improvements | - | 9,663,464 | 9,663,464 | 9,359,886 | 9,359,886 |
| 33 | Street & Drainage Improvement | - | 31,250,725 | 31,250,725 | 24,279,508 | 24,279,508 |
| 35 | Capital Reserve | - | 47,082,952 | 47,082,952 | 54,123,849 | 54,123,849 |
| 38 | DART L.A.P. | - | 178,893 | 178,893 | 286,747 | 286,747 |
| 39 | Public Infrastructure | - | 394,987 | 394,987 | 356,530 | 356,530 |
| 52 | Park Service Areas | - | 5,446,945 | 5,446,945 | 5,656,870 | 5,656,870 |
| 54 | Animal Control Facilities | - | 199,009 | 199,009 | 248,831 | 248,831 |
| 59 | Service Center | - | 130,392 | 130,392 | 129,638 | 129,638 |
| 60 | Joint Use Facilities | - | 87,496 | 87,496 | 132,876 | 132,876 |
| 85 | Public Arts | - | 117,866 | 117,866 | 133,679 | 133,679 |
| 160 | TXDOT-SH121 | - | 3,961,248 | 3,961,248 | 3,965,661 | 3,965,661 |
| 109 | G.O. Bond Clearing - 2010 | - | - | - | 173,073 | 173,073 |
| 93 | G.O. Bond Refund/Improvement - 2013 | - | - | - | 161,453 | 161,453 |
| 089 | G.O. Bond Clearing-2014 | - | 10,110 | 10,110 | 1,621,194 | 1,621,194 |
| 105 | G.O. Bond Clearing/Refund - 2015 | - | - | - | 4,336,223 | 4,336,223 |
| 83 | G.O. Bond Clearing/Refund - 2016 | - | 9,919,584 | 9,919,584 | 37,039,165 | 37,039,165 |
| 230 | Tax Notes Clearing - 2017 | - | 14,227,116 | 14,227,116 | - | - |
| 110 | G.O. Bond Clearing - 2017 | - | 35,720,010 | 35,720,010 | - | - |
| | | - | 165,851,298 | 165,851,298 | 150,154,030 | 150,154,030 |
| **ENTERPRISE FUNDS:** | | | | | | |
| 26 | Municipal Drainage CIP | - | 2,114,404 | 2,114,404 | 2,384,260 | 2,384,260 |
| 34 | Sewer CIP | - | 16,787,434 | 16,787,434 | 12,078,218 | 12,078,218 |
| 36 | Water CIP | - | 18,371,236 | 18,371,236 | 17,378,873 | 17,378,873 |
| 37 | Downtown Center Development | - | 604,114 | 604,114 | 550,776 | 550,776 |
| 41 | Water & Sewer - Operating | 1,237,020 | 18,874,045 | 20,111,065 | 30,766,713 | 30,766,713 |
| 42 | Water & Sewer - Debt Service | - | 805,916 | 805,916 | 801,869 | 801,869 |
| 43 | Municipal Drainage - Debt Service | - | 3,758,222 | 3,758,222 | 3,691,079 | 3,691,079 |
| 45 | Sustainability & Environmental Services | 11,681 | 6,307,191 | 6,318,872 | 4,194,683 | 4,194,683 |
| 46 | Convention & Tourism | 4,567 | 4,456,320 | 4,460,887 | 4,926,298 | 4,926,298 |
| 47 | Municipal Drainage | - | 3,591,538 | 3,591,538 | 2,786,392 | 2,786,392 |
| 48 | Municipal Golf Course | - | 45,457 | 45,457 | 70,157 | 70,157 |
| 51 | Recreation Revolving | 600 | 1,988,722 | 1,989,322 | 1,772,475 | 1,772,475 |
| 95 | Water & Sewer Rev Bond Clearing - 2016 | - | 4,383 | 4,383 | 24,046,488 | 24,046,488 |
| 103 | Municipal Drain Rev Bond Clearing/Refund - 2017 | - | 5,539,006 | 5,539,006 | - | - |
| | | 1,253,868 | 83,247,988 | 84,501,856 | 105,448,281 | 105,448,281 |
| **SPECIAL REVENUE FUNDS:** | | | | | | |
| 2 | Sproles Library | - | 34,088 | 34,088 | 33,890 | 33,890 |
| 8 | Library Training Lab | - | 2,897 | 2,897 | 2,906 | 2,906 |
| 11 | LLEBG-Police Grant | - | 72,767 | 72,767 | 121,095 | 121,095 |
| 12 | Criminal Investigation | - | 4,313,282 | 4,313,282 | 5,316,492 | 5,316,492 |
| 13 | Grant | - | (546,307) | (546,307) | (239,534) | (239,534) |
| 14 | Wireline Fees | - | 16,318,083 | 16,318,083 | 15,224,345 | 15,224,345 |
| 15 | Judicial Efficiency | - | 184,149 | 184,149 | 171,661 | 171,661 |
| 17 | Intergovernmental | - | 506,016 | 506,016 | 403,356 | 403,356 |
| 18 | Government Access/CATV | - | 1,635,729 | 1,635,729 | 1,550,171 | 1,550,171 |
| 19 | Teen Court Program | - | 55,187 | 55,187 | 55,844 | 55,844 |
| 20 | Municipal Courts Technology | - | 1,345,163 | 1,345,163 | 1,322,075 | 1,322,075 |
| 24 | S.E.L Programs | - | 917,971 | 917,971 | 913,153 | 913,153 |
| 55 | Municipal Court-Building Security Fees | - | 980,482 | 980,482 | 985,572 | 985,572 |
| 56 | Community Paramedic Program | - | 101,357 | 101,357 | - | - |
| 57 | State Library Grants | - | 37,517 | 37,517 | 38,786 | 38,786 |
| 67 | Disaster Relief | - | 112,800 | 112,800 | 315,578 | 315,578 |
| 68 | Animal Shelter Donations | - | 246,293 | 246,293 | 194,431 | 194,431 |
| 69 | Collin County Seized Assets | - | 66,110 | 66,110 | 65,717 | 65,717 |
| 73 | Memorial Library | - | 372,976 | 372,976 | 377,994 | 377,994 |
| 86 | Juvenile Case Manager | - | 1,744,207 | 1,744,207 | 1,570,081 | 1,570,081 |
| 87 | Traffic Safety | - | 11,510,715 | 11,510,715 | 9,379,728 | 9,379,728 |
| 88 | Child Safety | - | 1,552,464 | 1,552,464 | 1,791,077 | 1,791,077 |
| 170 | Economic Development Incentive Fund | - | 52,076,874 | 52,076,874 | 45,745,697 | 45,745,697 |
| | | - | 93,640,820 | 93,640,820 | 85,340,115 | 85,340,115 |

CITY OF PLANO, TEXAS
EQUITY IN TREASURY POOL
SEPTEMBER 2017

| FUND NO. | FUND NAME | CASH | EQUITY IN TREASURY POOL | TOTAL 9/30/2017 | TOTAL 10/1/2016 | TOTAL 9/30/2016 |
|---|---|---|---|---|---|---|
| INTERNAL SERVICE FUNDS: | | | | | | |
| 58 | PC Replacement | - | 3,356,896 | 3,356,896 | 2,884,652 | 2,884,652 |
| 61 | Equipment Maintenance | - | 2,438,702 | 2,438,702 | 1,798,315 | 1,798,315 |
| 62 | Information Technology | - | 5,002,080 | 5,002,080 | 4,248,808 | 4,248,808 |
| 64 | Warehouse | - | 108,274 | 108,274 | 91,179 | 91,179 |
| 65 | Property/Liability Loss | - | 5,115,984 | 5,115,984 | 7,511,772 | 7,511,772 |
| 66 | Technology Services | - | 6,263,959 | 6,263,959 | 5,694,529 | 5,694,529 |
| 71 | Equipment Replacement | - | 24,700,501 | 24,700,501 | 23,907,069 | 23,907,069 |
| 78 | Health Claims | - | 24,098,156 | 24,098,156 | 23,427,589 | 23,427,589 |
| 79 | Parkway Service Ctr. Expansion | - | (28,391) | (28,391) | (28,391) | (28,391) |
| | | - | 71,056,161 | 71,056,161 | 69,535,522 | 69,535,522 |
| FIDUCIARY FUNDS: | | | | | | |
| 7 | Unclaimed Property | - | 185,815 | 185,815 | 118,677 | 118,677 |
| 74 | Developers' Escrow | - | 3,037,669 | 3,037,669 | 2,713,657 | 2,713,657 |
| | | - | 3,223,484 | 3,223,484 | 2,832,334 | 2,832,334 |
| DISCRETLEY PRESENTED COMPONENT UNIT: | | | | | | |
| 5 | TIF-East Side | - | 13,519,145 | 13,519,145 | 11,994,489 | 11,994,489 |
| | | - | 13,519,145 | 13,519,145 | 11,994,489 | 11,994,489 |
| BLENDED COMPONENT UNITS: | | | | | | |
| 16 | Plano Improvement Corporation | - | 48,046 | 48,046 | - | - |
| 49 | Plano Improvement District | - | 33,919 | 33,919 | 90,697 | 90,697 |
| 81 | Transportation Management Association | - | 10,000 | 10,000 | - | - |
| | | - | 91,965 | 91,965 | 90,697 | 90,697 |
| 115 Trust | | | | | | |
| 91 | 115 Trust | - | (311,348) | (311,348) | (165,610) | (165,610) |
| | | - | (311,348) | (311,348) | (165,610) | (165,610) |
| TOTAL | | $ 1,274,941 | 489,557,832 | 490,832,773 | 486,648,764 | 486,648,764 |

| | | CASH | TRUST INVESTMENTS | TOTAL 9/30/2017 | TOTAL 10/1/2016 | TOTAL 9/30/2016 |
|---|---|---|---|---|---|---|
| TRUST FUNDS | | | | | | |
| 72 | Retirement Security Plan | - | 142,104,630 | 142,104,630 | 124,911,109 | 124,911,109 |
| 91 | 115 Trust | - | 80,833,937 | 80,833,937 | 69,135,667 | 69,135,667 |
| TOTAL TRUST FUNDS | | $ - | 222,938,567 | 222,938,567 | 194,046,776 | 194,046,776 |

A Treasury Pool fund has been created for the purpose of consolidating cash and investments. All City funds not restricted or held in trust are included in this consolidated fund. Each fund's "Equity in Treasury Pool" represents the fund's proportionate share of the Treasury Pool Fund. At September 30, 2017 the Treasury Pool, including an adjustment to Fair Value as required by GASB 31, consisted of the following:

| | |
|---|---|
| Cash | 43,846,418 |
| Local Government Investment Pool | 3,954,892 |
| Texas Daily | 21,042,641 |
| Federal Securities | 118,625,052 |
| Certificates of Deposit | 36,825,428 |
| Fair Value Adjustment | (2,377,581) |
| Municipal Bonds | 240,868,594 |
| Texas Term | 25,000,000 |
| Interest Receivable | 1,772,388 |
| | 489,557,832 |

## HEALTH CLAIMS FUND
## THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017 AND 2016

| | Total | | |
|---|---|---|---|
| | FY'17 | FY'16 | Variance Favorable/(Unfavorable) |
| **Revenues** | | | |
| **Contributions** | | | |
| Employee Contributions | 6,228,334 | 5,875,477 | 352,857 |
| Tobacco Surcharge | 14,125 | - | 14,125 |
| Employer Contributions | 23,810,802 | 22,772,334 | 1,038,468 |
| Cobra Contributions | 34,910 | 46,558 | (11,648) |
| Miscellaneous Revenues | 1,080 | 6,140 | (5,060) |
| | 30,089,251 | 28,700,509 | 1,388,742 |
| **Investment Income** | 141,178 | 176,733 | (35,555) |
| ***Total Revenues*** | ***30,230,429*** | ***28,877,242*** | ***1,353,187*** |
| **Expenses** | | | |
| **Claims** | | | |
| Medical | 20,807,757 | 21,585,376 | 777,619 |
| Dental | 1,894,636 | 1,810,039 | (84,597) |
| Rx *(net claims after rebates)* | 4,442,939 | 4,369,925 | (73,014) |
| | 27,145,332 | 27,765,340 | 620,008 |
| **Fees & Expenses** | 2,104,373 | 2,222,647 | 118,274 |
| **Stop Loss** | | | |
| Premiums | 1,587,007 | 1,546,727 | (40,280) |
| Reimbursements | (1,209,196) | (1,938,816) | (729,620) |
| | 377,811 | (392,089) | (769,900) |
| ***Total Expenses*** | ***29,627,516*** | ***29,595,898*** | ***(31,618)*** |
| **Other Revenues (Expenses)** | 9,453 | 6,496 | 2,957 |
| Net Increase (Decrease) | 612,366 | (712,160) | 1,324,526 |
| Fund Balance - October 1 | 21,283,245 | 21,995,405 | |
| Fund Balance - September 30 | 21,895,611 | 21,283,245 | |

## ANALYSIS OF PROPERTY LIABILITY LOSS FUND THROUGH SEPTEMBER 30 OF FISCAL YEARS 2017, 2016 & 2015

| PROPERTY LIABILITY LOSS FUND | Fiscal Year 2017 | Fiscal Year 2016 | Fiscal Year 2015 |
|---|---|---|---|
| Claims Paid per General Ledger | $ 2,686,947 | $ 1,715,741 | $ 1,936,714 |
| Net Judgments/Damages/Attorney Fees | 4,909,366 | 1,121,889 | 1,104,174 |
| Total Expenses | $ 7,596,313 | $ 2,837,630 | $ 3,040,888 |

# SECTION C

## ECONOMIC ANALYSIS

City of Plano
Comprehensive Monthly Financial Report

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

## General Fund Revenue
## September YTD
## Figure I

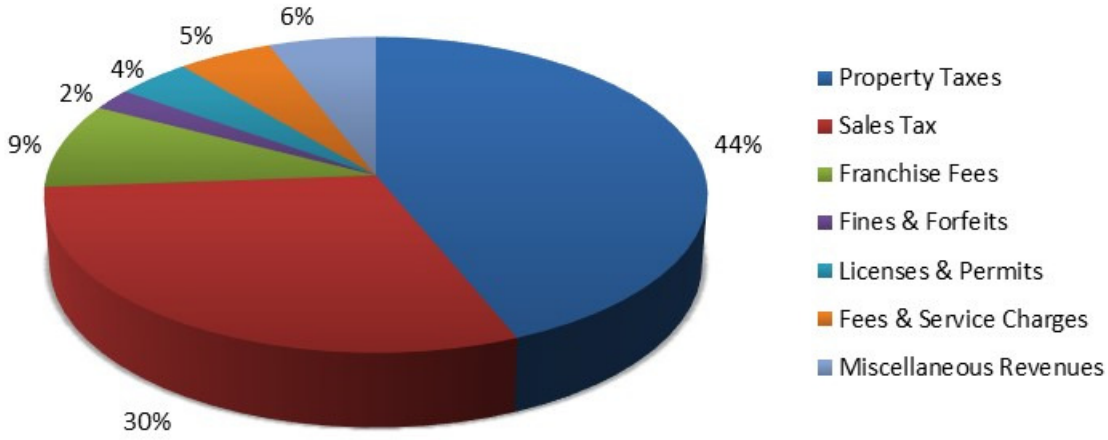



Figure I shows a breakdown of the various sources of revenues for the City's General Fund year to date through September 30, 2017. The largest category is Property Tax in the amount of $118,964,901. Closest behind Property Tax is Sales Tax in the amount of $81,530,064 and Franchise Fees with a total of $23,778,918.

## General Fund Expenditures and Encumbrances
## September YTD
## Figure II

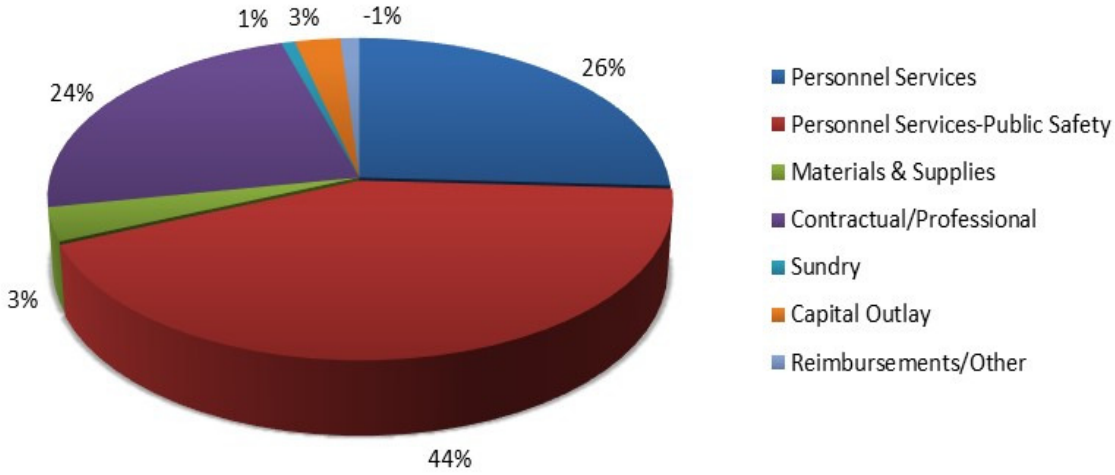



Figure II shows a breakdown of the various expenditures and encumbrances for the City's General Fund Year to Date through September 30, 2017. The largest category is Personnel Services for Public Safety Services totaling $116,814,817 which includes the police, fire, fire-civilian and public safety communications departments. Closest behind that category are Personnel Services (for all other departments) totaling $70,434,189 and Contractual and Professional totaling $63,822,952.

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

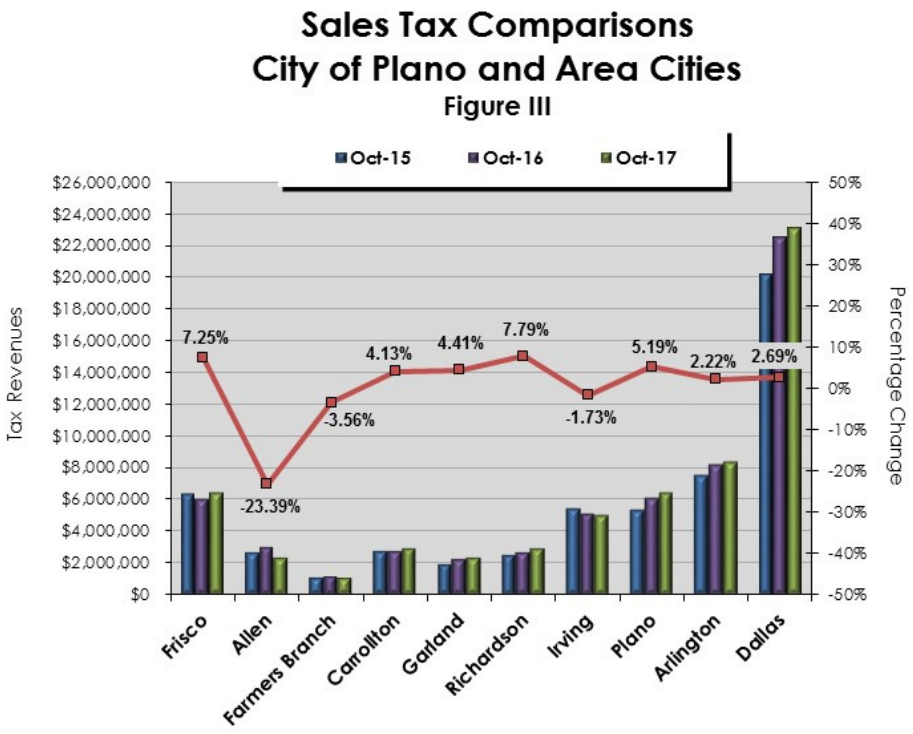
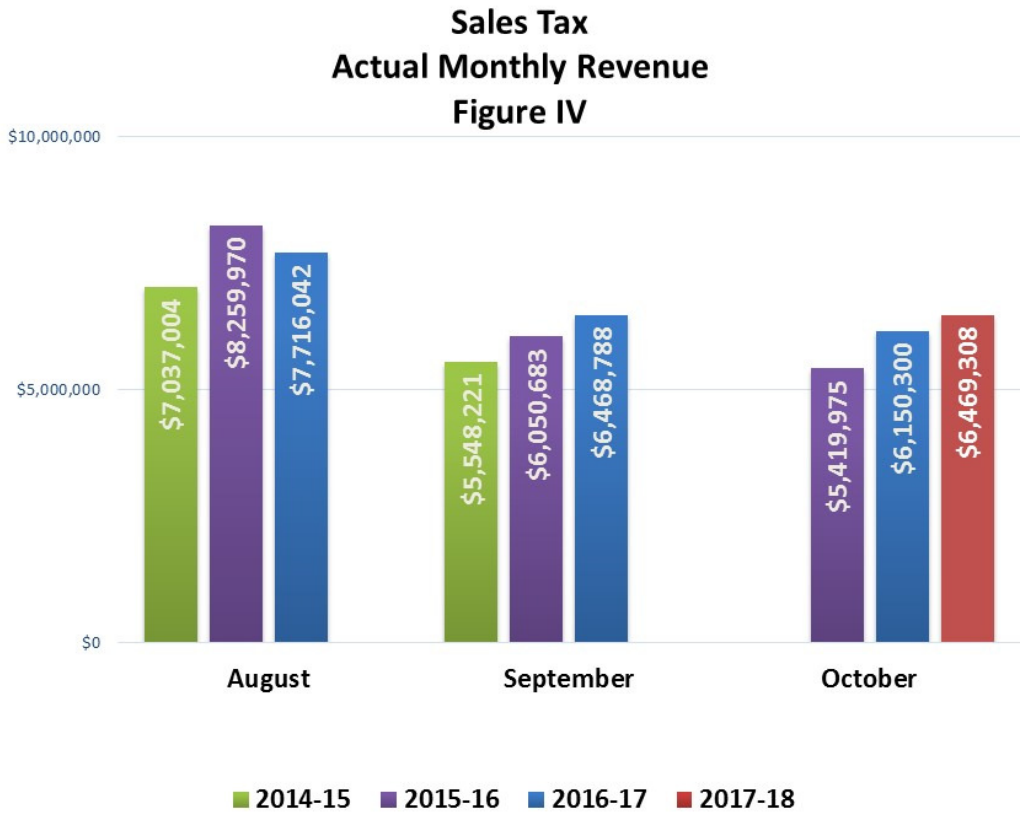



Figure III shows sales tax allocations collected in the months of October 2015, October 2016, and October 2017 for the City of Plano and nine area cities. Each of the cities shown has a sales tax rate of 1%, except for the cities of Allen and Frisco, which have a 2% rate, but distribute half of the amount shown in the graph to 4A and 4B development corporations within their respective cities, and the City of Arlington which has a 1.75% sales tax rate with .25% dedicated to road maintenance and .50% for funding of the Dallas Cowboys Complex Development Project. In the month of October, the City of Plano received $6,469,308 from this 1% tax.

The percentage change in sales tax allocations for the area cities, comparing October 2017 to October 2016, ranged from -23.39% for the City of Allen to 7.79% for the City of Richardson.

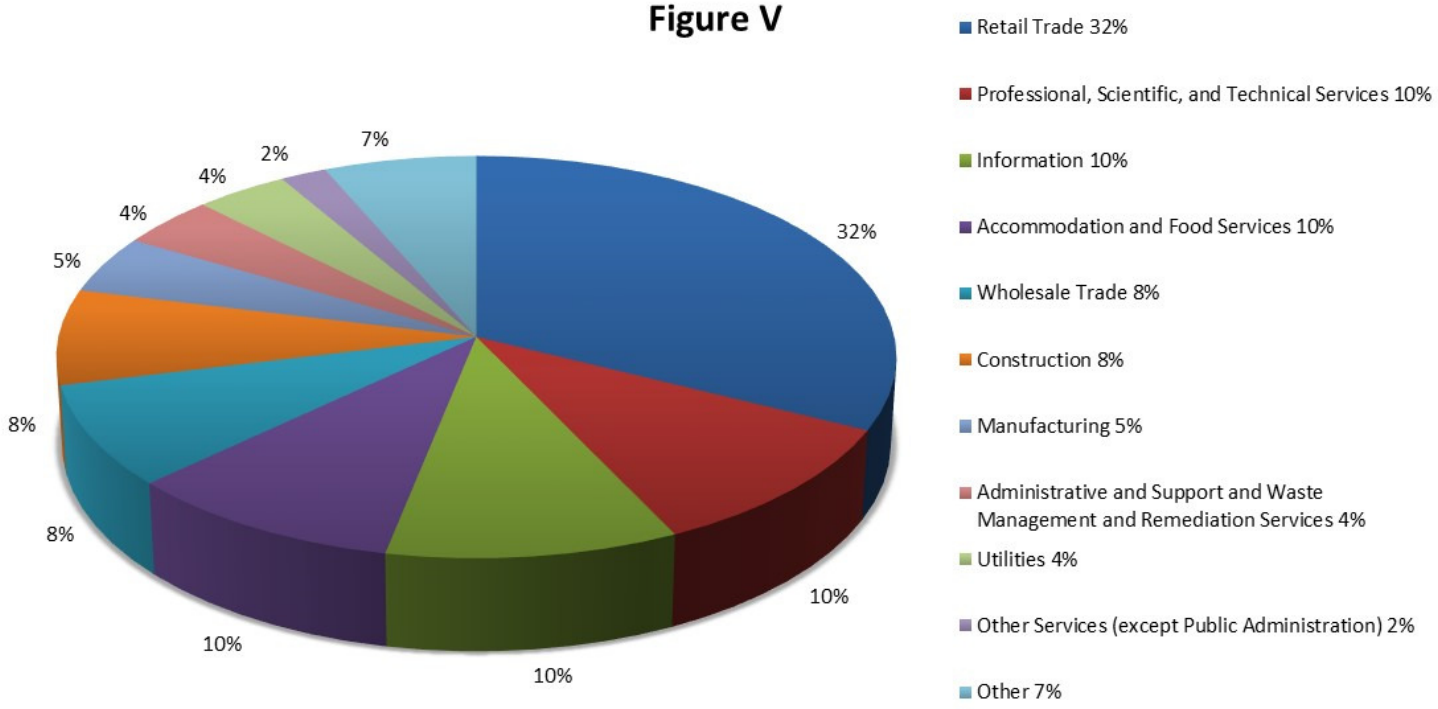



Sales tax allocation of $6,469,308 was remitted to the City of Plano in the month of October. This amount represents an increase of 5.19% compared to the amount received in October 2016. Sales tax revenue is generated from the 1% tax on applicable business activity within the City. These taxes were collected by businesses filing monthly returns, reported in August to the State, and received in October by the City of Plano.

Figure IV represents actual sales and use tax receipts for the months of August, September, and October of the last three fiscal years.

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

## Sales and Use Tax by NAICS Code
## Figure V




The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

Figure V shows the percentage of sales and use tax by NAICS Code remitted to the City in October 2017.

Some examples in each code are as follows:

**Retail Trade:** Target, Advocare, Home Depot
**Professional, Scientific, and Technical Services:** Zeomega, JD Power, Tribridge Holdings
**Information:** McAfee, Healthstream, BT Americas
**Accommodation and Food Services:** Chipotle, Urban Taste Catering, Raising Cane's
**Wholesale Trade:** Quest Software, 3Wire Group, Fry's Electronics
**Construction:** Ace Fence of DFW, Aspen Builders, Johnson Controls
**Manufacturing:** Pepsico, Accudata Systems, FedEx Office and Print Services
**Administrative, Support, Waste Management, and Remediation Services:** Allied Waste Systems, MCFSA LTD, Keane Landscaping
**Utilities:** Ambit Texas, Axon Power & Gas, Direct Energy
**Other Services (except Public Administration):** Syncmed, Fairbanks Scales, Sheermetal

**All other NAICS codes: Real Estate, Rental, and Leasing; Unknown; Finance and Insurance; Health Care and Social Assistance; Arts, Entertainment, and Recreation; Management of Companies and Enterprises; Mining; Public Administration; Transportation and Warehousing; Educational Services; Agriculture, Forestry, Fishing and Hunting:** *Galena Equipment Rental, Netflix; Bloomfield Homes, Prime Now; Legacy Texas Bank, Stewart Title Company; Plano Eye Associates, The Joint Corp; 24 Hour Fitness, Ticketmaster; Google, Spartan Tool; TBK Materials, Chevron; Collin County, City of Allen; Fleetmatics, Textron Aviation; Plano ISD, Capella University; Treeland Nursery, Plants Alive.*

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

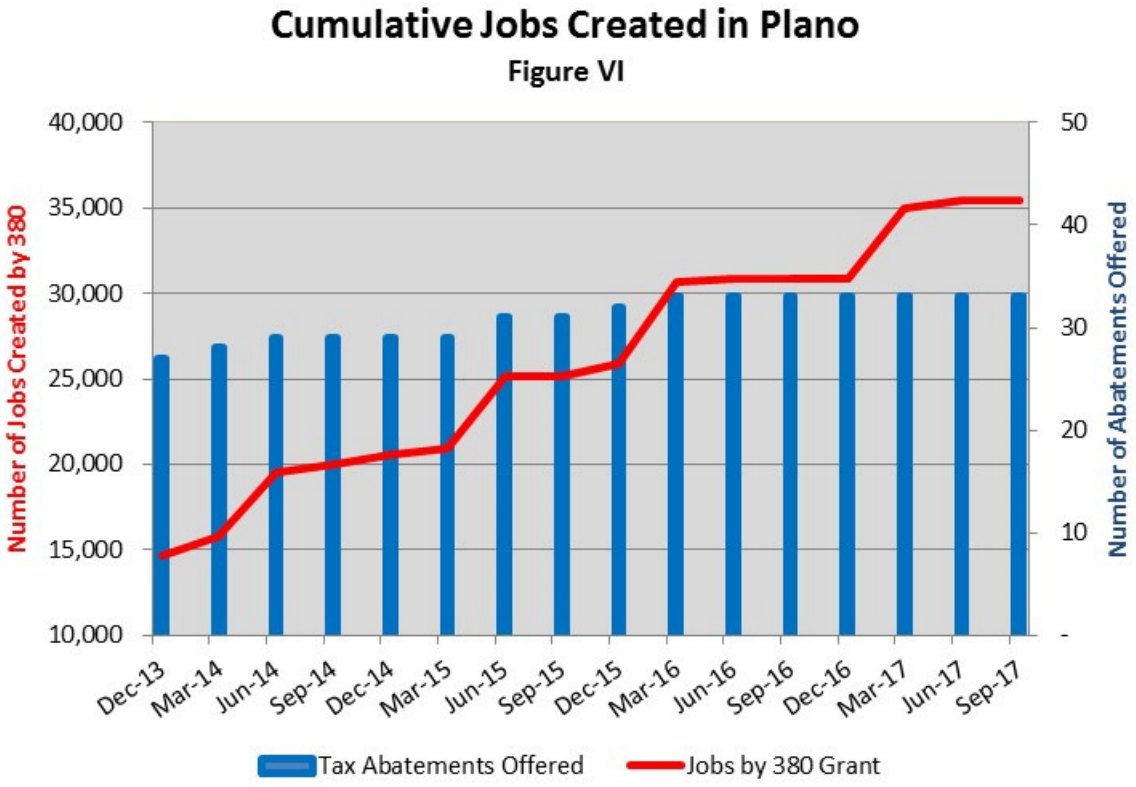



Figure VI tracks the number of jobs cumulatively created in Plano due to the City entering into a 380 Economic Development Agreement (380 Grant) and the number of cumulative tax abatements offered.

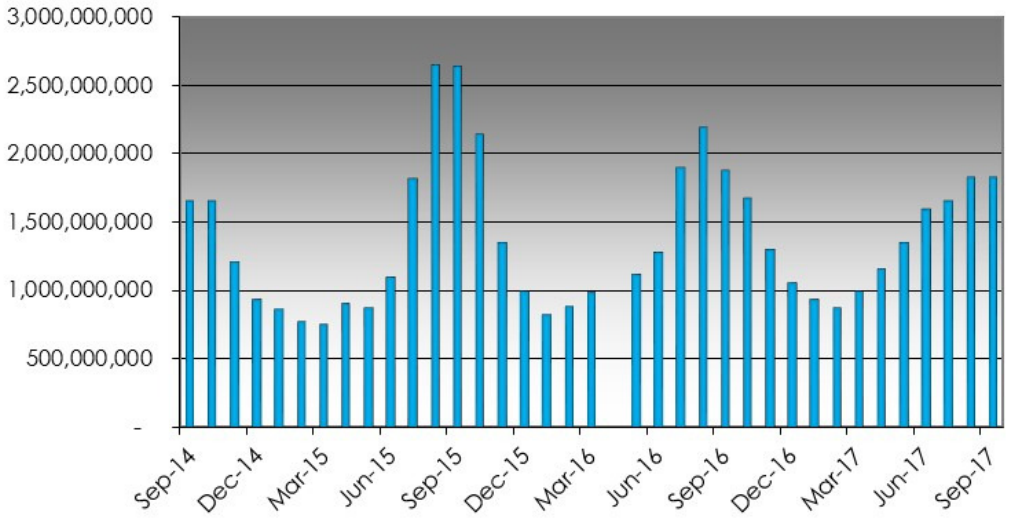
The City of Plano often uses property tax abatements to attract new industry and commercial enterprises, and to encourage the retention and development of existing businesses. The City can limit the property taxes assessed on real property or tangible personal property located on real property due to the repairs or improvements to the property. Only property located within a reinvestment zone is eligible for a tax abatement agreement. During this past quarter, there were no approved tax abatements.

Enacted by the Texas Legislature in 1991, 380 Agreements let cities make loans and grants of public money to businesses or developers in return for building projects within the city. Cities often pay these grants from the increase in sales or property taxes generated by the project. During this past quarter, there were 35 jobs created via 380 agreements.

Please note that the information presented in this figure is based on the date the agreement was passed by City Council.

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

**Local Water Consumption**
**(Gallons)**
**Figure VII**

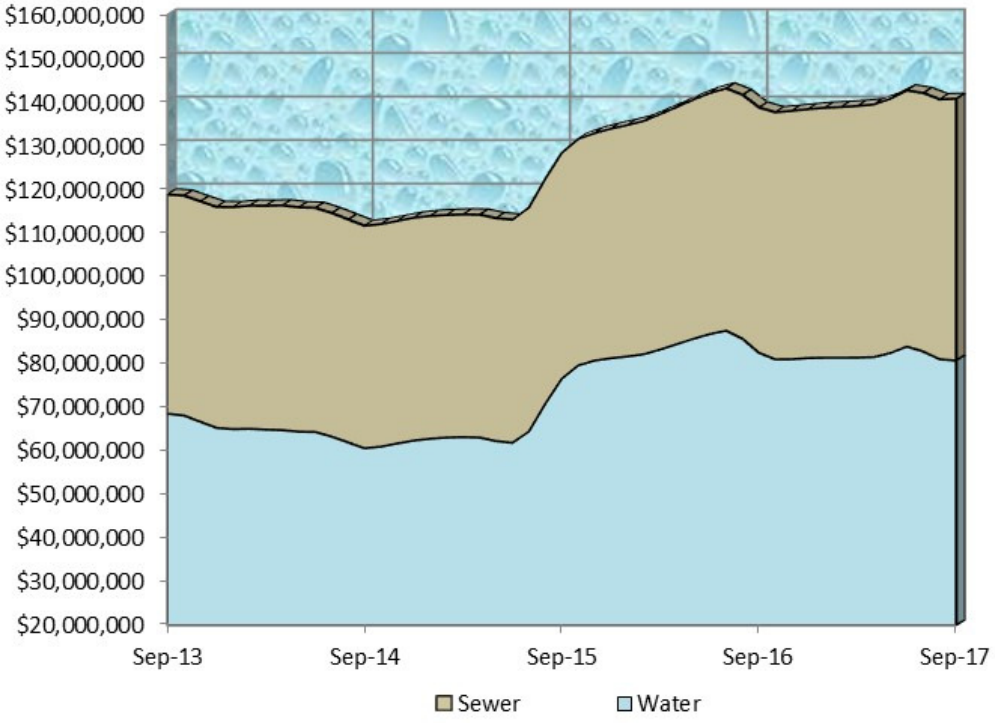



In September, the City of Plano pumped 2,305,047,000 gallons of water from the North Texas Municipal Water District (NTMWD). The minimum daily water pumpage was 53,737,000 gallons, which occurred on Saturday, September 30th. Maximum daily pumpage was 96,544,000 gallons and occurred on Tuesday, September 19th. This month's average daily pumpage was 76,835,000 gallons.

Figure VI shows the monthly actual local water consumption.

Note: April 2016 consumption data is unavailable due to a system conversion in Customer and Utility Services.

**Annualized Water & Sewer Billings**
**Figure VIII**



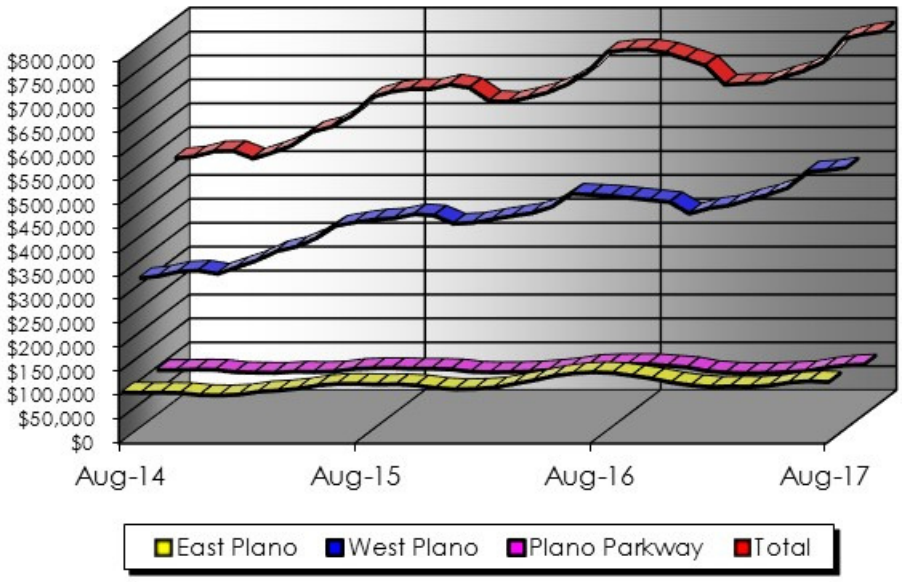

The actual water and sewer customer billing revenues in September were $8,899,718 and $5,251,422 representing a decrease of 2.97% and an increase of 8.74%, respectively, compared to September 2016 revenues. The aggregate water and sewer accounts netted $14,151,140 for an increase of 1.07%.

September consumption brought annualized revenue of $80,709,405 for water and $60,023,233 for sewer, totaling $140,732,638. This total represents an increase of 1.45% compared to last year's annualized revenue.

Figure VIII represents the annualized billing history of water and sewer revenues for September 2013 through September 2017.

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

## Hotel/Motel Occupancy Tax
### Six Month Trend
### Figure IX




August revenue from hotel/motel occupancy tax was $710,319. This represents an increase of $40,667 or 6.07% compared to August 2016. The average monthly revenue for the past six months was $773,088, an increase of 5.14% from the previous year's average. The six-month average for East Plano decreased to $123,834, the West Plano average increased to $544,605, and the Plano Pkwy average decreased to $104,649 from the prior year.

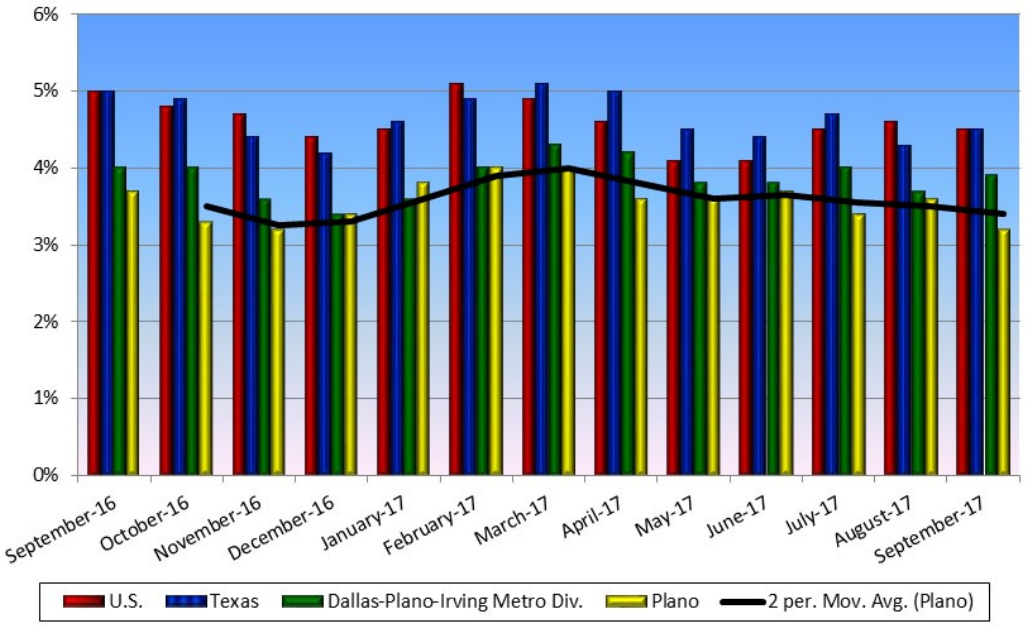
The six month trend amount will not equal the hotel/motel taxes reported in the financial section. The economic report is based on the amount of taxes earned during a month, while the financial report indicates when the City received the tax.

The East Plano average excludes the Magnuson Park Suites and the Hampton Inn on East George Bush; these hotels did not make their occupancy tax payment prior to the CMFR submission deadline.

## Unemployment Rates
### Unadjusted Rate Comparison
### Figure X

Figure X shows unemployment rates for the US, the State of Texas, the Dallas-Plano-Irving Metropolitan Division, and the City of Plano from September 2016 to September 2017.

*Rates are not seasonally adjusted and are provided by the Labor Market & Career Information (LMCI) Department of the Texas Workforce Commission.



# Economic Analysis
# September 2017

## Average Home Selling Price By City
**Figure XI**

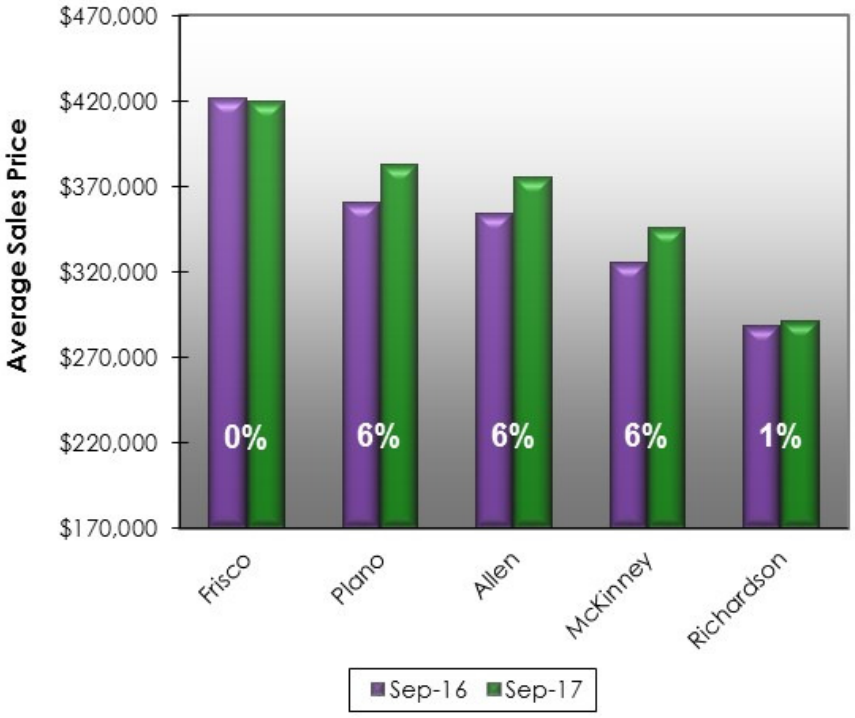



Figure XI shows the average home selling price for the months of September 2016 and September 2017 for the City of Plano and four area cities. The average sales price in Plano has increased $22,499 from September 2016 at $361,356 to September 2017 at $383,855.

Please note that the average sales price can change significantly from month to month due to the location of the properties sold.

## Real Estate Recap
**Figure XII**

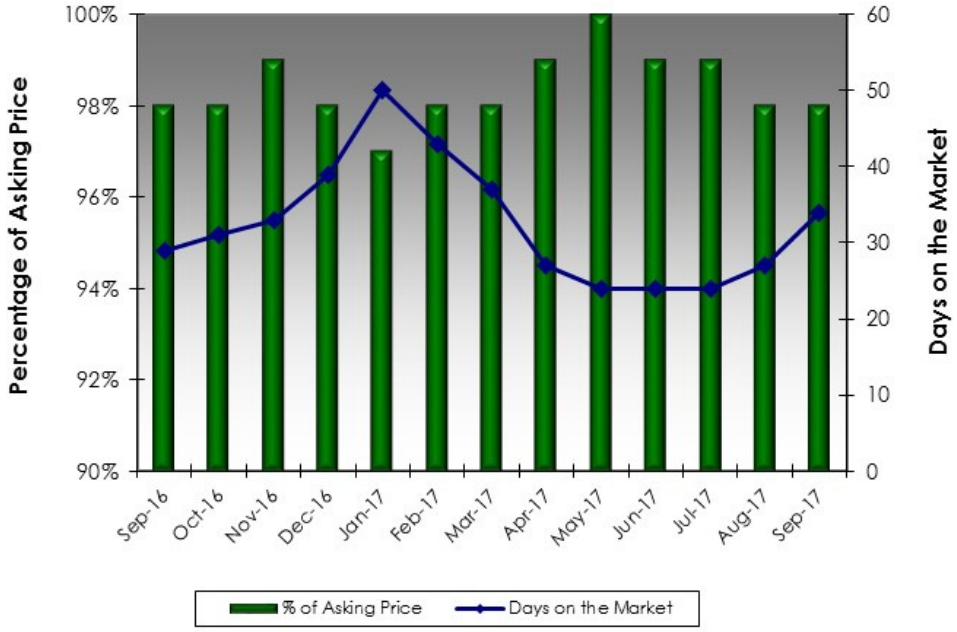



Figure XII represents the percentage of sales price to asking price for single family homes for the past year along with days on the market. The percentage of asking price remained unchanged at 98% in September 2016 and September 2017. Days on the market increased from 29 days in September 2016 to 34 days in September 2017.

Please note that the percentage of asking price and number of days on the market can change significantly from month to month due to the location of the properties sold.

# ECONOMIC ANALYSIS
# SEPTEMBER 2017

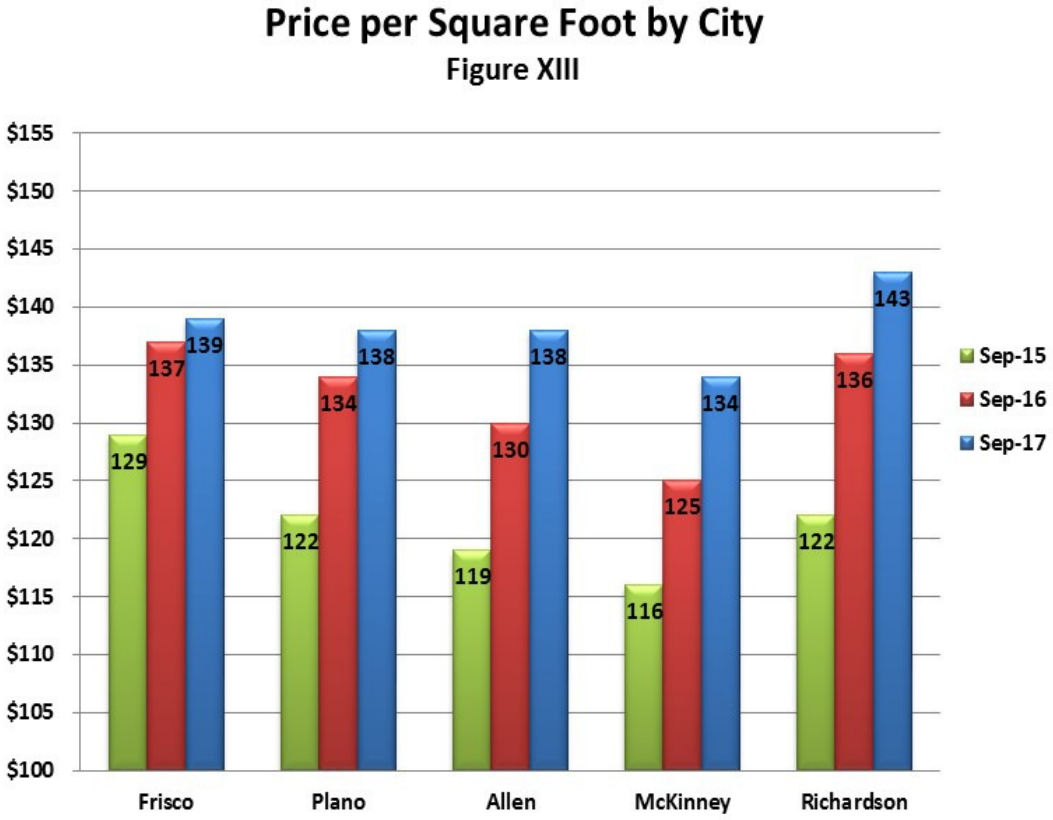



Figure XIII shows the price per square foot for the month of July in 2015, 2016, and 2017 for the City of Plano and 4 area cities. The price per square foot in Plano has increased 3% in September 2017 when compared to September 2016.

Please note that the price per square foot can change significantly from month to month due to the location of the properties sold.

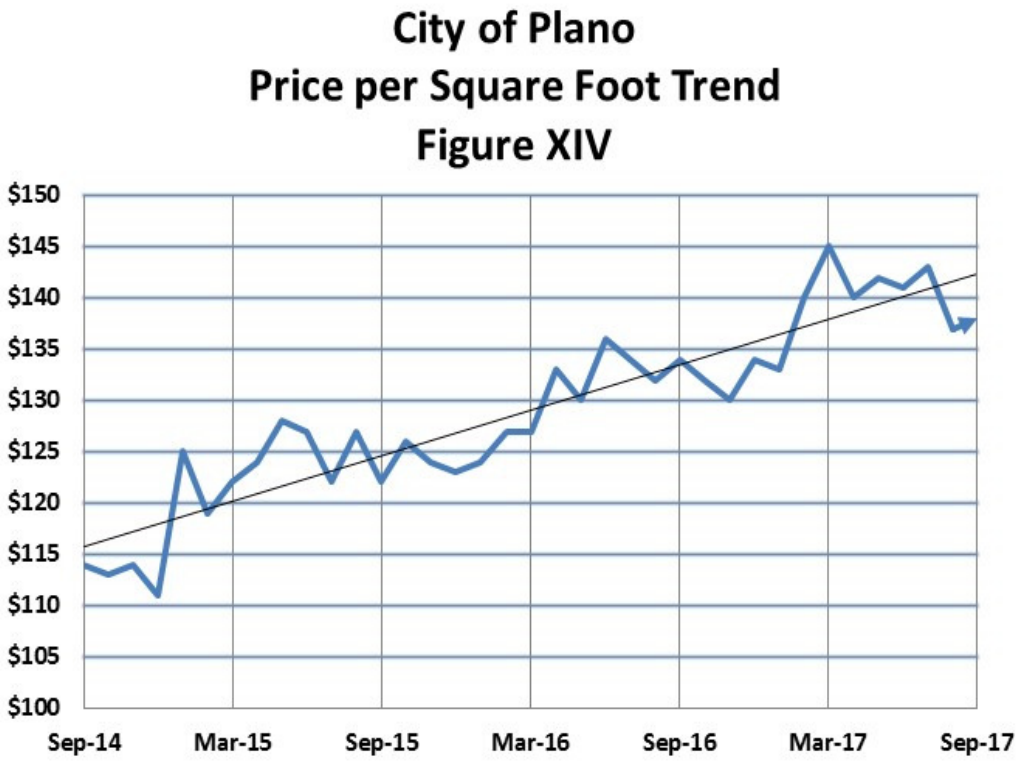



Figure XIV shows the average price per square foot in the City of Plano over the last 3 years.

# SECTION D

## INVESTMENT REPORT

### City of Plano
### Comprehensive Monthly Financial Report

Funds of the City of Plano are invested in accordance with Chapter 2256 of the "Public Funds Investment Act." The Act clearly defines allowable investment instruments for local governments. The City of Plano Investment Policy incorporates the provisions of the Act and all investment transactions are executed in compliance with the Act and the Policy.

# INVESTMENT REPORT
# SEPTEMBER 2017

The two-year Treasury note yield increased throughout the month of September from 1.35% to 1.47%. Interest received during September totaled $570,556 and represents interest paid on maturing investments and coupon payments on investments. Interest allocation is based on average balances within each fund during the month.

As of September 30, a total of $470,059,254, was invested in the Treasury Fund. Of this amount, $60,411,226 was General Obligation Bond Funds, $4,383 was Water and Sewer Bond Funds, $5,539,006 was Municipal Drainage Bond Funds, and $404,104,639 was in the remaining funds.

| Metrics | Current Month Actual | Fiscal YTD | Prior Fiscal YTD | Prior Fiscal Year Total |
|---|---|---|---|---|
| Funds Invested (1) | $22,526,834 | $221,068,406 | $289,315,276 | $289,315,276 |
| Interest Received (2) | $570,556 | $10,754,650 | $10,581,547 | $10,581,547 |
| Weighted Average Maturity (in days) (3) | 469 | | 563 | |
| Modified Duration (4) | 1.25 | | 1.50 | |
| Average 2-Year T-Note Yield (5) | 1.38% | | 0.77% | |

* See interest allocation footnote on Page C-3.

(1) Does not include funds on deposit earning a "NOW" rate, and/or moneys in investment pools or cash accounts.

(2) Cash Basis. Amount does not include purchased interest.

(3) The length of time (expressed in days) until the average investment in the portfolio will mature. The Prior fiscal YTD column represents current month, prior year.

(4) Expresses the measurable change in the value of the portfolio in response to a 100-basis-point (1%) change in interest.

(5) Compares 2017 to 2016 for the current month.

## Month-to-Month Comparison

| Metrics | August 2017 | September 2017 | Difference |
|---|---|---|---|
| Portfolio Holding Period Yield | 1.21% | 1.26% | +0.05% (+5 Basis Points) |
| Average 2-Year T-Note Yield | 1.34% | 1.38% | +0.04% (+4 Basis Points) |

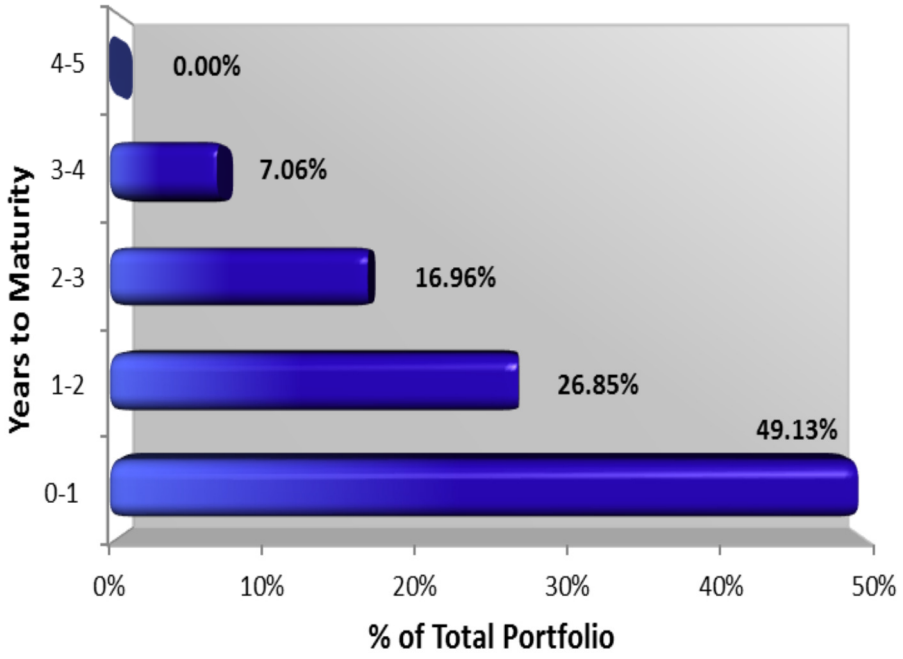
# INVESTMENT REPORT
# SEPTEMBER 2017

## Portfolio Maturity Schedule

**Figure I**

| Years to Maturity* | Book Value | % Total |
|---|---|---|
| 0-1 | $245,082,223 | 49.13% |
| 1-2 | 133,946,186 | 26.85% |
| 2-3 | 84,608,854 | 16.96% |
| 3-4 | 35,178,192 | 7.06% |
| 4-5 | 0 | 0.00% |
| Total | $498,815,455 | 100.00% |

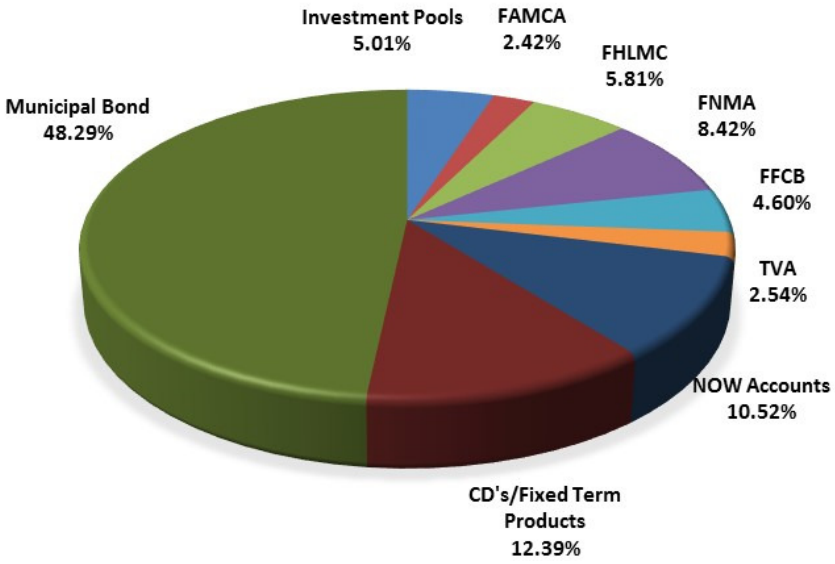
*Does not take into consideration callable issues that can, if called, significantly shorten the Weighted Average Maturity.




## Portfolio Diversification

**Figure II**

| Type | Book Value | % Total |
|---|---|---|
| Investment Pools | $24,997,532 | 5.01% |
| FAMCA | 12,000,626 | 2.42% |
| FHLMC | 29,000,000 | 5.81% |
| FNMA | 42,001,739 | 8.42% |
| FFCB | 22,968,289 | 4.60% |
| TVA | 12,654,397 | 2.54% |
| NOW Account | 52,498,849 | 10.52% |
| CD's/Fixed Term | 61,825,429 | 12.39% |
| Municipal Bond | 240,868,594 | 48.29% |
| Total | $498,815,455 | 100.00% |



# INVESTMENT REPORT
# SEPTEMBER 2017

## Allocated Interest/Fund Balance

**Figure III**

| Fund | Beginning Fund Balance 9/30/2017 | Allocated Interest Current Month | Fiscal Y-T-D | Ending Fund Balance 9/30/2017 | % of Total |
|---|---|---|---|---|---|
| General | 54,194,780 | 45,962 | 657,659 | 54,240,742 | 11.54% |
| G. O. Debt Services | 4,419,327 | 16,415 | 284,605 | 4,435,742 | 0.94% |
| Street & Drainage Improvements | 31,072,194 | 23,365 | 180,783 | 31,095,559 | 6.62% |
| Sewer CIP | 16,774,723 | 12,711 | 97,795 | 16,787,434 | 3.57% |
| Capital Reserve | 44,688,355 | 34,929 | 284,046 | 44,723,284 | 9.51% |
| Water & Sewer Operating | 18,834,309 | 12,986 | 60,442 | 18,847,295 | 4.01% |
| Park Service Area Fees | 5,442,850 | 4,095 | 32,162 | 5,446,945 | 1.16% |
| Property/ Liability Loss | 5,115,796 | 3,596 | 35,546 | 5,119,392 | 1.09% |
| Information Services | 6,291,255 | 4,501 | 32,974 | 6,295,756 | 1.34% |
| Equipment Replacement | 24,669,939 | 18,320 | 139,894 | 24,688,259 | 5.25% |
| Developer's Escrow | 3,035,388 | 2,280 | 16,326 | 3,037,668 | 0.65% |
| G. O. Bond Funds | 60,363,560 | 47,666 | 522,970 | 60,411,226 | 12.85% |
| Water & Sewer Bond Funds | 4,170 | 213 | 4,382 | 4,383 | 0.00% |
| Municipal Drainage Bond Funds | 5,534,558 | 4,448 | 46,513 | 5,539,006 | 1.18% |
| Grants - TXDOT | 3,958,274 | 2,974 | 22,953 | 3,961,248 | 0.84% |
| Econ. Dev. Incentive Fund | 52,037,993 | 38,881 | 291,698 | 52,076,874 | 11.08% |
| Other | 133,248,507 | 99,934 | 779,265 | 133,348,441 | 28.37% |
| Total | 469,685,978 | 373,276 | 3,490,013 | 470,059,254 | 100.00% |

**Footnote: All City funds not restricted or held in trust are included in the Treasury Pool. As of September 30, 2017 allocated interest to these funds include an adjustment to fair value as required by GASB 31.**

## Portfolio Statistics

**Figure IV**

| Month | Total Invested (End of Month) | Portfolio Yield | # of Securities Purchased* | Maturities/ Sold/Called* | Weighted Ave. Mat. (Days) | # of Securities |
|---|---|---|---|---|---|---|
| August, 2016 | 526,696,462 | 0.89% | 0 | 5 | 478 | 112 |
| September, 2016 | 486,311,218 | 0.96% | 3 | 7 | 575 | 108 |
| October, 2016 | 475,882,351 | 0.96% | 0 | 4 | 563 | 104 |
| November, 2016 | 472,743,516 | 0.96% | 1 | 3 | 543 | 102 |
| December, 2016 | 513,069,480 | 0.93% | 1 | 3 | 478 | 100 |
| January, 2017 | 557,417,394 | 0.94% | 2 | 3 | 431 | 99 |
| February, 2017 | 590,102,740 | 1.10% | 6 | 6 | 579 | 99 |
| March, 2017 | 626,736,648 | 1.16% | 6 | 6 | 582 | 99 |
| April, 2017 | 610,204,106 | 1.21% | 2 | 2 | 586 | 99 |
| May. 2017 | 588,111,219 | 1.23% | 0 | 6 | 584 | 93 |
| June, 2017 | 569,099,982 | 1.26% | 0 | 6 | 553 | 87 |
| July, 2017 | 552,025,569 | 1.28% | 0 | 1 | 546 | 86 |
| August, 2017 | 546,698,473 | 1.21% | 13 | 9 | 424 | 90 |
| September, 2017 | 498,815,455 | 1.26% | 5 | 2 | 469 | 93 |

*Does not include investment pool purchased or changes in bank account balances.

# INVESTMENT REPORT
# SEPTEMBER 2017

## Equity in Treasury Pool By Major Category Figure V

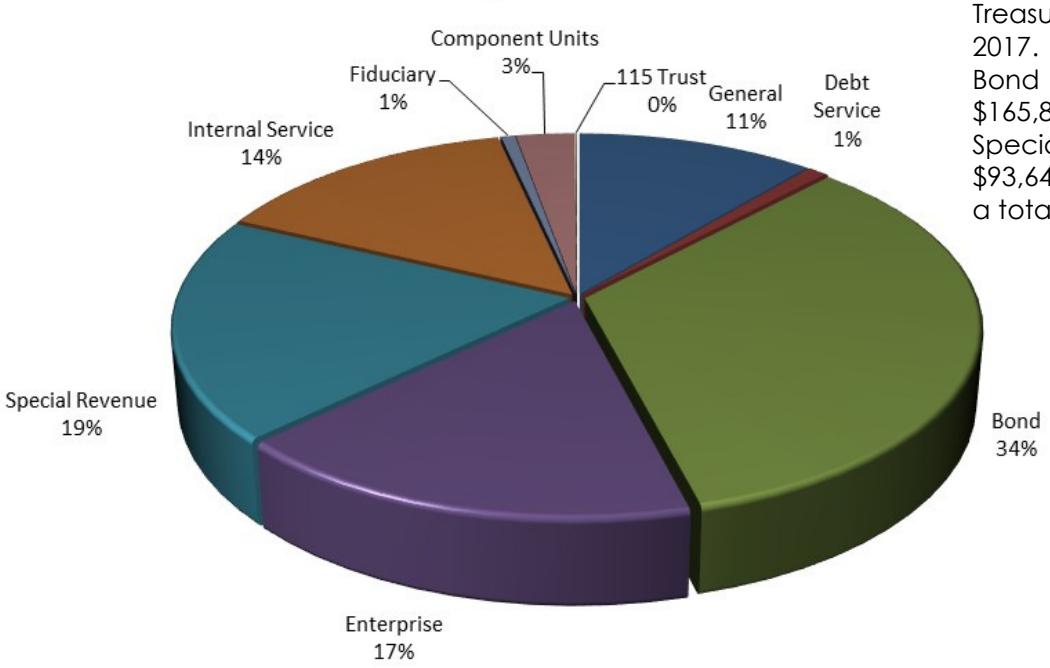



Figure V shows a breakdown of the various sources of funds for the City's Treasury Pool as of September 30, 2017. The largest category is the Bond Funds in the amount of $165,851,298. Closest behind are the Special Revenue Fund with a total of $93,640,820 and Enterprise Fund with a total of $83,247,988.

## Annualized Average Portfolio

**Figure VI**

The annualized average portfolio for September 30, 2017 was $550,075,578. This is an increase of $54,655,152 when compared to the September 2016 average of $495,420,426.

